

INTERIM REPORT Q4
October – December
2019

QUANTTM

INTERIM OVERVIEW

All numbers, unless expressly stated, refer to Continuing operations*

October – December

- Net sales for the period decreased by 4.1% to EUR 50.3 (52.4) million. Organically, net sales decreased by 8.6%
- During the quarter the contract portfolio developed positively. One contract was won, four contracts were renewed, and no contracts were lost, which on balance affected the contract portfolio positively. Portfolio run rate annualized net sales at the end of the quarter was EUR 187.0 million, compared to EUR 178.4 million during the third quarter of 2019
- Operating profit amounted to EUR 0.8 million, compared to a loss of EUR -2.3 million prior year
- Adjusted EBITDA increased to EUR 4.0 million from EUR 2.3 million prior year, excluding the effect of implementation of IFRS 16 Leases. Adjusted EBITDA with IFRS 16 implementation was EUR 5.0 million. Currency effects had a minor negative effect in the period
- Cash flow from operating activities amounted to EUR -2.0 (-1.8) million, of which change in working capital amounted to EUR -5.2 (-0.7) million
- Net profit amounted to EUR -0.4 million compared to a loss of EUR -3.8 million prior year
- The Adjusted EBITDA for Discontinued operations was EUR -0.4 (-0.4) million and the net loss was EUR -0.4 (-1.7) million, which is not included in the reported numbers above
- Group net loss for the quarter, including discontinued operations, was EUR -0.8 (-5.5) million

January – December

- Net sales for the period increased by 10.6% to EUR 196.6 (177.8) million due primarily to the full year impact of the acquisition of Sataservice in August 2018. Organically, net sales decreased by 2.8%
- Operating loss amounted to EUR -0.9 million, up from a loss of EUR -4.2 million prior year
- Adjusted EBITDA increased to EUR 14.0 million from EUR 11.4 million prior year, excluding the effect of implementation of IFRS 16 Leases. In constant currency Adjusted EBITDA would have been EUR 14.4 million. Adjusted EBITDA with IFRS 16 implementation was EUR 18.3 million
- Cash flow from operating activities amounted to EUR 8.4 (-5.7) million, of which change in working capital amounted to EUR 3.7 (-4.3) million
- Net loss amounted to EUR -7.1 million compared to EUR -18.1 million prior year
- The Adjusted EBITDA for Discontinued operations was EUR -2.1 (-1.1) million and the net loss was EUR -17.4 (-3.5) million, which is not included in the reported numbers above. Group net loss for the year, including discontinued operations, was EUR -24.5 (-21.5) million

Significant events during the quarter

- On December 23rd, Quant announced the appointment of a new CEO, Tomas Rönn, who joined on February 1st, 2020
- On the same date, Quant also announced an updated organizational structure for the Group, with Finland and Baltics carved out as a separate region, and Scandinavia merging with the remaining European countries to form a new region Europe. The segment financials will be restated to reflect this updated organization before the release of the first quarter report of 2020

KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Net sales	50,273	52,424	196,604	177,808
Operating profit (loss)	797	-2,332	-875	-4,195
Adjusted EBITDA	4,027	2,320	14,023	11,383
Adjusted EBITDA, %	8.0%	4.4%	7.1%	6.4%
Adjusted EBITDA IFRS 16	5,040	-	18,344	-
Adjusted EBITDA IFRS 16, %	10.0%	-	9.3%	-
Cash flow from operating activities	-2,025	-1,765	8,404	-5,695
Net debt	-	-	121,121	114,305
Net debt / Adjusted EBITDA, times	-	-	8.6	10.0
Net debt / Adjusted EBITDA IFRS 16, times	-	-	7.0	-
Discontinued operations				
Operating profit (loss)	-605	-1,472	-17,515	-3,001
Adjusted EBITDA	-416	-372	-2,063	-1,082
Adjusted EBITDA IFRS 16	-382	-	-1,851	-

A detailed presentation of the alternative performance measures Adjusted EBITDA, Net Debt and Net Debt /Adjusted EBITDA, together with other measures, is found on page 15.

*As part of the transformation program announced in May 2019, Quant has taken the decision to sell or discontinue operations in a number of countries. Operations in these countries are reported as Discontinued operations, and are reported separately in the income statement, balance sheet and cash flow. Historical comparison periods for the income statement and the cash flow statement have been adjusted accordingly.

CEO COMMENTS

TOMAS RÖNN
PRESIDENT & CEO
QUANT AB (PUBL)



I joined Quant as the CEO on February 1st and am starting to get to know the company, forming my opinion about our key priorities and strategic agenda. What has impressed me the most during my first weeks here are our people. I see proof in so many places that safety is the key priority, together with delivering true customer value. We live up to our values; we are Passionate, Professional and Proud. 2019 was a year where Quant made good progress, but not without challenges. The transformation program announced in May 2019 has so far been successful but has required a huge effort from Quant employees, with many difficult decisions to execute.

The financial result for the fourth quarter of 2019 shows a continued trend of improved profitability. The transformation plan progressed ahead of schedule with lower restructuring costs, as originally disclosed in the third quarter report. We see lower overhead costs in our operating regions translating into higher gross margins and reduced SG&A costs in the quarter. In our discontinued business, the plans for one third of the countries have been carried out and are complete. We now have limited operations left as only two operational contracts remain.

Quant has a presence in China and with the outbreak of the Corona virus our priority is the safety of our employees. We are closely monitoring the situation in China and world-wide, following all government instructions and working with our Chinese customers to minimize the impact on our business as well as theirs. So far the outbreak of the Corona virus has had no material impact on Quant's business.

With respect to Quant's contract portfolio, we continue to see improvements in the contracts that were underperforming during 2019. In the fourth quarter we also saw an increase in the

annualized revenue run rate of our overall contract portfolio, primarily due to the Lantmännen win in Finland and the Baltics, as mentioned in our third quarter report. The full-year negative development was largely due to the decision to exit certain low performing contracts as well as actions related to the transformation. It is reassuring that in the fourth quarter the team managed to both reverse the negative portfolio development and demonstrate our ability to win new contracts as well.

With the positive development, and building on the experience and knowledge of our organization, I feel we are ready to take the company to the next level. As profitability improves we can focus on growth, continuing to develop our existing customer partnerships and forming new ones. My short-term focus will be to continue engaging with employees and customers. I will also work with the management team to define an updated strategy for Quant, leveraging customer references to focus on topline growth in our core industry segments.

I feel excited about the opportunity to head up Quant, and confident that we are well positioned to grow both our top line and our bottom line during 2020 and the years to come.

*Tomas Rönn
President and CEO*

FOURTH QUARTER OF 2019*

Net sales and profit

Net sales during the quarter decreased to EUR 50.3 million from EUR 52.4 million prior year due to lost sites and higher sales in certain American contracts in the fourth quarter of 2018. Organically, i.e. adjusted for acquisitions, non-recurring adjustments and currency, net sales decreased by 8.6% compared to the same quarter last year. In the fourth quarter, we no longer had any impact on year-over-year growth due the acquisition of Sataservice. However, non-recurring adjustments impacted net sales positively by EUR 3.4 million compared to the same quarter last year, due to a harmonization of revenue recognition principles for TMO (Total Maintenance Operations) contracts in the group. The change has no impact on profitability or cash flow.

For the full year net sales increased to EUR 196.6 (177.8) million due to the consolidation of Sataservice from August 2018. Organic growth, excluding the Sataservice acquisition, currency impact and other non-recurring adjustments, decreased by 2.8%.

Gross profit for the quarter increased to EUR 7.4 million from EUR 5.4 million prior year due to better performance in all regions.

For the full year gross profit was EUR 29.7 million, up from EUR 24.7 million last year due to the consolidation of Sataservice financial results and increased profitability in all regions. The improvements were somewhat offset by the loss of contracts.

Operating profit for the quarter was EUR 0.8 million, up from a loss of EUR -2.3 million prior year due to higher gross profit and lower SG&A costs. The decrease in SG&A was primarily due to the transformation program. SG&A costs were further reduced due to the write down of liabilities in the amount of EUR 0.6 million that were deemed to be no longer payable by Quant.

Operating loss for the full year was EUR -0.9 million compared to a loss of EUR -4.2 million prior year due to higher gross profit somewhat offset by higher SG&A costs. The higher SG&A costs this year relate to Sataservice SG&A costs that are now included in the results as well as one-off costs in connection with the change of CEO at the beginning of 2019.

Quarterly adjusted EBITDA, excluding the impact from IFRS 16, improved to EUR 4.0 million from EUR 2.3 million prior year due to higher gross profit and lower SG&A costs. In constant currency the adjusted EBITDA was EUR 4.2 million. Adjusted EBITDA, excluding the impact from IFRS 16, for the full year was EUR 14.0 million, up from EUR 11.4 million prior year due to the same reasons. In constant currency the adjusted EBITDA was EUR 14.4 million.

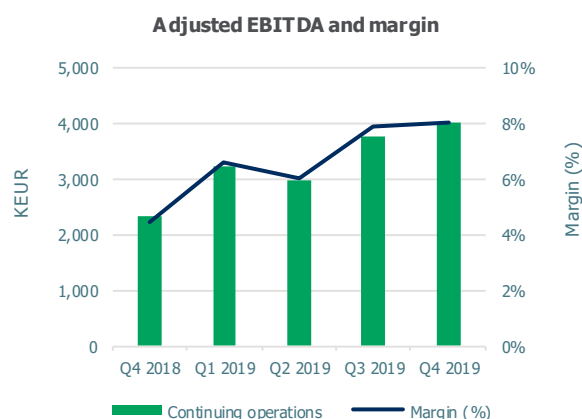
Net financial items for the quarter were EUR -1.7, down from EUR -2.2 million prior year due to realized FX gains.

For the full year net financial items amounted to EUR -9.0 (-14.8) million and were positively affected by foreign exchange rate fluctuations. Financial expenses were unusually high during 2018 due to costs in connection with refinancing of the group's debt.

Net loss in the quarter amounted to EUR -0.4 million compared to EUR -3.8 million prior year due to higher operating profit and lower financial items. Net loss for the full year 2019 amounted to EUR -7.1

million compared to a loss of EUR -18.1 million prior year due to the same reasons.

As part of the transformation plan that was launched on May 20th, 2019, the decision was taken to sell or discontinue operations in a number of countries. The financial results of these operations are reported separately as Assets held for sale and discontinued, or Discontinued operations. The Adjusted EBITDA for discontinued operations was EUR -0.4 (-0.4) million in the quarter and for the full year the Adjusted EBITDA was EUR -2.1 (-1.1) million. For discontinued operations, the net loss in the quarter was EUR -0.4 (-1.7) million and for the full year the net loss was EUR -17.4 (-3.5) million. The main reason for the full year net loss was a write down of intangible assets related to discontinued operations.



IFRS 16

As of 1 January 2019, Quant has adopted the new accounting standard for leases, IFRS 16. Consequently, at 31 December 2019 right-of-use assets in the amount of EUR 6.9 million are recognized in the balance sheet, as well as corresponding long-term lease liabilities in the amount of EUR 3.8 million and EUR 3.4 million for short-term lease liabilities. As a result of the new accounting standard, fourth quarter operating income improved by EUR 0.1 million and the year to date operating income improved by EUR 0.5 million, since part of the leasing related expenses have been reclassified to interest expense. Adjusted EBITDA, reported as Adjusted EBITDA IFRS 16, improved by EUR 1.0 million in the quarter, and by EUR 4.3 million year to date, as leasing costs have been reclassified either as depreciation or as interest costs. To enable consistent comparison with historical periods, Quant is reporting Adjusted EBITDA and net debt both with and without the effect of IFRS 16 implementation. The reported net income is not impacted materially in the quarter and by EUR -0.3 million for the full year as a result of IFRS 16, as the sum of the interest costs and depreciation expenses are higher in the period than the actual lease expenses. (See New accounting policies on page 18 for information about the new standard.)

Cash flow

Cash flow from operating activities for the quarter amounted to EUR -2.0 (-1.8) million. Change in net working capital was EUR -5.2 (-0.7) million for the quarter, affected negatively by large VAT

*As part of the transformation program announced in May 2019, Quant has taken the decision to sell or discontinue operations in a number of countries. Operations in these countries are reported as Discontinued operations, and are reported separately in the income statement, balance sheet and cash flow. Historical comparison periods for the income statement and the cash flow statement have been adjusted accordingly. All numbers, unless expressly stated, refer to Continuing operations.

payments and a write-down of balance sheet liabilities without any cash effect.

The cash flow from financing activities in the quarter was impacted positively by a EUR 4 million draw on the revolving working capital facility, and by EUR -0.9 million from changes in lease liabilities, due to the implementation of IFRS 16. In previous years, lease expenses were part of Cash flow from operating activities.

Cash flow from operating activities for the full year 2019 amounted to EUR 8.4 (-5.7) million. Change in working capital was EUR 3.7 (-4.3) million and was positively impacted by increased accounts payable and the extension of a maintenance agreement with Norilsk Nickel in Q3 2019 where a financial institute took over a spare parts inventory.

For the total Group, including both continuing and discontinued operations, cash flow for the quarter was EUR -0.2 (8.3). The high cash flow last year was due to large customer cash inflows late during the quarter. Cash flow for the full year 2019 was EUR -6.4 (7.5) million for the total Group, of which cash flow from discontinued operations was EUR -10.7 (5.3) million, affected negatively by large payments to suppliers at the beginning of the year, as well as year-end timing effects of customer payments.

At 31 December 2019 the amount drawn on the revolving working capital facility amounted to EUR 7.0 (11.0) million.

Contract portfolio

Quant currently has 75 operational sites worldwide. A standard contract has a duration of three to five years, usually with extension possibilities after the initial period. In the maintenance contracting business wins and losses of contracts in the contract portfolio is a natural part of the business. New contract wins and losses of existing contracts do not coincide in the short term, whereby it is necessary to consider the long-term trend. Contracts with annualized net sales of EUR 45.2 million are scheduled for renewal during the next twelve months.

During the fourth quarter one new contract with annualized net sales of EUR 8.3 million was won, no contract was lost, and four contracts were renewed with decreased scope of EUR 1.1 million. The combined effect of these changes, including contracted scope changes, revenue recognition harmonization and exchange rate effects of EUR 1.4 million, amount to an increase in the contract portfolio annualized net sales of EUR 8.6 million to end of quarter annualized run rate of EUR 187.0, compared to 178.4 at the end of the third quarter.

During the full year 2019 five new customer contracts with annualized net sales of EUR 14.5 million were won, 16 contracts were lost with annualized net sales of EUR 26.9 million, two contracts with annualized net sales of EUR 1.8 million were divested and five contracts were renewed with decreased scope of EUR 5.4 million. The combined effect of these changes, including contracted scope changes, revenue recognition harmonization and exchange rate effects of EUR 1.1 million, amount to a decrease in the contract portfolio annualized net sales of EUR 18.5 million to

end of period annualized run rate of EUR 187.0 (205.5) million. Of the total lost revenue of EUR 28.3 million, EUR 15.0 million was revenue from low performing contracts or in discontinued operations with limited effect on profitability.

Financial position

Interest-bearing liabilities after deduction of financing costs, and excluding lease liabilities, amounted to EUR 134.3 (134.0) million. Net debt excluding the impact of IFRS 16 implementation amounted to EUR 121.1 (114.3) million, whereas Net debt with IFRS 16 effects included (Net Debt IFRS 16) amounted to EUR 128.2 million (see separate table for calculation of Net debt and other Alternative Performance Measures).

Items affecting comparability

Items affecting comparability includes events and transactions with significant effects, which are affecting the possibility to accurately compare income for the current period with previous periods, including:

- Restructuring initiatives
- Costs related to M&A
- Significant impairment
- Other major non-recurring income or costs

Items affecting comparability are recorded as non-recurring items, which amounted to EUR 0.7 (1.9) million for the Group in the quarter, of which EUR 0.2 (1.2) million was related to discontinued operations. Of the EUR 0.7 million non-recurring items, EUR 0.6 million, was related to restructuring costs for the Group's transformation program, of which EUR 0.3 million are related to discontinued operations.

Year to date EUR 5.2 (4.3) million has been recorded as non-recurring items, of which EUR 1.7 (1.7) million relate to discontinued operations. Of the EUR 5.2 million, EUR 3.2 million are related to the transformation program, and the remainder are primarily related to the change of CEO at the beginning of 2019 for Continuing operations, whereas for discontinued operations, the proceeds from the Oji settlement have been recorded as a negative non-recurring item.

In the second quarter of this year, an impairment of intangible assets related to Assets held for sale and discontinued (Discontinued operations) was performed. It resulted in a write-down of Goodwill of EUR 9.1 million and a write-down of customer relations of EUR 4.6 million.

Parent company and ownership

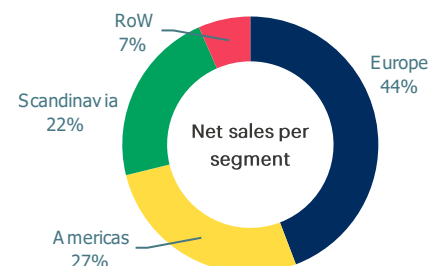
Quant AB offers headquarter functions for the group and includes group management as well as group-wide functions. Cash and cash equivalents at the end of the period amounted to EUR 0.8 (0.8) million. Quant AB is owned by Cidron FS Holding AB. The group's parent company is Cidron FS Top Holding AB, which owns 100% of the shares in Cidron FS Holding AB. The ultimate beneficial owner of Cidron FS Top Holding AB is Nordic Capital Fund VIII.

SEGMENTS

Quant's customer contracts consist of providing maintenance outsourcing services, and as such net sales is recognized over time as the services are performed.

Quant is organized in a geographic setup, which is reflected in the reporting of financials in four geographic segments. The reporting segment Other refers primarily to costs for headquarters functions that have not been operationally allocated to the geographic segments. Assets held for sale and discontinued are reported separately as Discontinued operations.

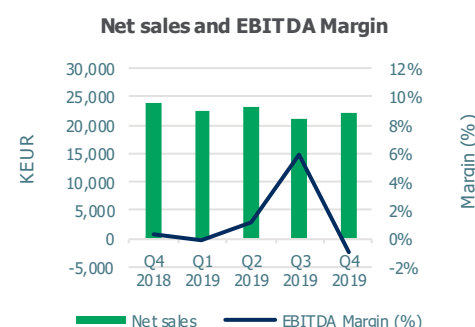
The segment reporting reflects the organizational structure as of December 2019 and will be restated in the first quarter of 2020 to reflect the organization effective as of January 1st, 2020.



Europe

Net sales in the quarter decreased to EUR 22.2 million, from EUR 23.9 million, due to one lost contract. This contract was large in terms of revenue but with low profitability. The fourth quarter revenues were also positively impacted by the harmonization of revenue recognition by EUR 2.1 million. For the full year 2019 net sales increased to EUR 89.1 million from EUR 67.0 million due to the acquisition of Sataservice and the harmonization of revenue recognition.

Adjusted EBITDA for the quarter was EUR -0.2 million, down from EUR 0.1 million prior year due to a bad debt provision in connection with a lost site and higher costs allocated from headquarter functions, compared to unusually low allocations in the fourth quarter of 2018. Compared to the third quarter, seasonality effects and normal profitability fluctuations in fixed price contracts impacted negatively. For the full year 2019 adjusted EBITDA was EUR 1.3 (1.3) million. Improved performance in a few underperforming contracts in Finland was offset with bad debt provisions in connection with a lost site.

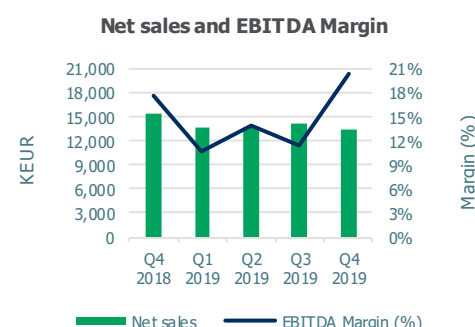


KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Net sales	22,223	23,873	89,141	67,039
Operating profit (loss)	-952	-613	-247	49
Adjusted EBITDA	-219	64	1,258	1,254
Adjusted EBITDA %	-1.0%	0.3%	1.4%	1.9%

Americas

Net sales in the quarter decreased to EUR 13.6 million, from EUR 15.5 million due to a few lost contracts in the US and Brazil. For the full year 2019 net sales was EUR 55.3 million, down from EUR 57.6 million prior year due to the same reasons, partly compensated with good performance in rest of the region.

Adjusted EBITDA in the quarter was EUR 2.8 million, up from EUR 2.7 million prior year. Adjusted EBITDA was positively impacted by higher margins in existing contracts, savings due to the transformation program and a write-down of certain balance sheet liabilities without cash flow effect. These effects were partly offset by the loss of a few contracts and higher costs allocated from headquarter functions, compared to unusually low allocations in the fourth quarter of 2018. For the full year 2019 adjusted EBITDA was EUR 7.8 million, up from EUR 6.3 million due to higher margins in existing contracts and the write-down of certain balance sheet liabilities.



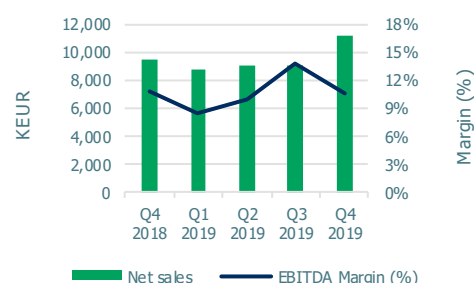
KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Net sales	13,554	15,470	55,280	57,621
Operating profit (loss)	2,638	2,751	6,932	5,857
Adjusted EBITDA	2,772	2,723	7,812	6,341
Adjusted EBITDA %	20.5%	17.6%	14.1%	11.0%

Scandinavia

Net sales in the quarter increased to EUR 11.2 million, from EUR 9.5 million due to new contracts and the harmonization of revenue recognition which impacted by EUR 1.3 million in the quarter. For the full year 2019 net sales was EUR 38.0 million, up from EUR 37.3 million due to new contracts. The above-mentioned harmonization was offset with negative currency effects.

Adjusted EBITDA in the quarter was EUR 1.2 million, up from EUR 1.0 million due to higher margins in existing contracts and revenue from new sites. For the full year 2019 adjusted EBITDA increased to EUR 4.1 million, up from EUR 3.6 million prior year due to higher margins in existing contracts, revenue from new sites and savings due to the transformation program partly offset by negative currency effects.

Net sales and EBITDA Margin



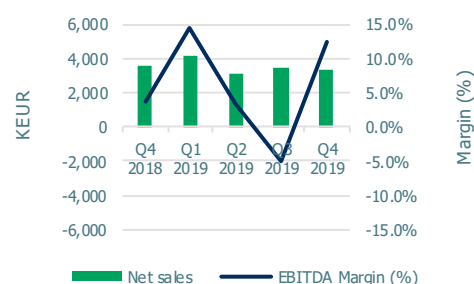
KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Net sales	11,193	9,445	38,003	37,322
Operating profit (loss)	1,097	836	3,361	3,127
Adjusted EBITDA	1,173	1,011	4,050	3,557
Adjusted EBITDA %	10.5%	10.7%	10.7%	9.5%

Rest of the world

Net sales in the quarter decreased to EUR 3.3, from EUR 3.6 million due to a terminated contract in UAE. For the full year 2019 net sales was EUR 14.2 million, down from EUR 15.8 million prior year due to lost contracts somewhat offset with better performance in existing contracts.

Adjusted EBITDA was EUR 0.4 million, up from EUR 0.1 million due to better performance in existing contracts and a government subsidy income in China. For the full year 2019 adjusted EBITDA was EUR 0.9 million, up from EUR 0.7 million due to better performance in existing contracts and the government subsidy income in China, partly offset by one lost contract in China and a provision related to previously committed pension liabilities in UAE.

Net sales and EBITDA Margin



KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Net sales	3,303	3,635	14,179	15,826
Operating profit (loss)	379	129	481	-86
Adjusted EBITDA	409	138	946	733
Adjusted EBITDA %	12.4%	3.8%	6.7%	4.6%

SEGMENT OVERVIEW

Net sales

KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Europe	22,223	23,873	89,141	67,039
Americas	13,554	15,470	55,280	57,621
Scandinavia	11,193	9,445	38,003	37,322
Rest of world	3,303	3,635	14,179	15,826
Other	-	-	-	-
Group (continuing operations)	50,273	52,424	196,604	177,808

Operating profit (loss)

KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Europe	-952	-613	-247	49
Americas	2,638	2,751	6,932	5,857
Scandinavia	1,097	836	3,361	3,127
Rest of world	379	129	481	-86
Other	-2,364	-5,435	-11,403	-13,142
Group (continuing operations)	797	-2,332	-875	-4,195

Adjusted EBITDA

KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Europe	-219	64	1,258	1,254
Americas	2,772	2,723	7,812	6,341
Scandinavia	1,173	1,011	4,050	3,557
Rest of world	409	138	946	733
Other	-108	-1,616	-43	-502
Group (continuing operations)	4,027	2,320	14,023	11,383
Group, %	8.0%	4.4%	7.1%	6.4%
Adjusted EBITDA IFRS 16 (continuing operations)	5,040	-	18,344	-
Adjusted EBITDA IFRS 16 (continuing operations) %	10.0%	-	9.3%	-

SIGNATURE PAGE

Stockholm, February 28, 2020

Mikael Norin

Chairman of the Board

Casper Lerche

Director of the Board

Per Hallius

Director of the Board

Henrik Sandreus

Director of the Board

Tomas Rönn

President and CEO

Olof Faxander

Director of the Board

Jörgen Bergqvist

Director of the Board

The report has not been subject to review by the Company's auditors.

Contact Information



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Quant AB, organization number: 556975-5654

Financial Calendar



Annual report 2019: April 30, 2020

Interim report Q1 January – March 2020: May 29, 2020

Interim report Q2 April – June 2020: August 31, 2020

CONSOLIDATED ACCOUNTS

Condensed Consolidated Income Statement

KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Continuing operations				
Net sales	50,273	52,424	196,604	177,808
Cost of sales	-42,915	-47,025	-166,903	-153,121
Gross profit	7,358	5,399	29,701	24,687
Research and development costs	-80	-73	-397	-298
Selling expenses	-957	-478	-2,902	-2,490
General and administration expenses	-5,482	-7,180	-27,424	-26,674
Other operating items	-42	-0	147	580
Operating profit (loss)	797	-2,332	-875	-4,195
Net financial items	-1,716	-2,221	-9,033	-14,765
Profit (loss) before tax	-918	-4,553	-9,908	-18,960
Tax	496	766	2,786	866
Net profit (loss)	-422	-3,786	-7,123	-18,094
Discontinued operations				
Net sales	712	4,691	8,049	19,909
Operating profit (loss)	-605	-1,472	-17,515	-3,001
Profit (loss) before tax	53	-1,396	-17,015	-2,832
Net profit (loss)	-350	-1,679	-17,350	-3,457
Group total				
Net sales	50,985	57,115	204,653	197,717
Operating profit (loss)	192	-3,804	-18,390	-7,196
Profit (loss) before tax	-865	-5,949	-26,923	-21,792
Net profit (loss)	-772	-5,466	-24,473	-21,552

Condensed Consolidated Statement of Comprehensive income

KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Net profit (loss)	-772	-5,466	-24,473	-21,552
Other comprehensive income				
Translations differences pertaining to foreign operations	-2,819	-546	-3,609	-666
Items that will be reclassified to profit or loss	-2,819	-546	-3,609	-666
Revaluation of defined benefit plans	-91	-314	-89	-314
Tax pertaining to items that will not be reallocated to profit/loss	18	63	18	63
Items that will not be reclassified to profit or loss	-73	-251	-71	-251
Other comprehensive income	-2,892	-797	-3,680	-917
Total comprehensive income	-3,664	-6,263	-28,153	-22,469

Condensed Consolidated Statement of Changes in Equity

KEUR	31 Dec 2019	31 Dec 2018
Opening Shareholder's equity	10,680	33,150
Net income/loss for the period	-24,473	-21,552
Other comprehensive income	-3,680	-917
Total comprehensive income	-28,153	-22,468
Closing Shareholder's equity	-17,474	10,680

Condensed Consolidated Statement of Financial Position

KEUR	31 Dec 2019	31 Dec 2018
Non-current assets		
Intangible fixed assets	112,643	137,433
Tangible fixed assets	2,266	3,816
Right of use assets	6,925	-
Financial fixed assets	2,087	6,618
Total non-current assets	123,921	147,867
Current assets		
Inventories	1,657	3,485
Current receivables	42,242	51,071
Cash and bank	13,190	19,735
Assets held for sale	1,960	-
Total current assets	59,050	74,291
Total assets	182,971	222,158
Equity	-17,474	10,680
Non-current liabilities		
Long term borrowings	123,267	119,189
Provisions for pensions and similar obligations	3,597	3,575
Provisions for taxes	7,755	12,266
Leasing liabilities	3,764	265
Other non interest bearing liabilities, external	-	-
Total non-current liabilities	138,383	135,294
Current liabilities		
Accounts payable, trade	13,593	22,043
Short term borrowings	11,045	14,851
Leasing liabilities	3,360	190
Other provisions	775	262
Other current liabilities	30,891	38,839
Liabilities related to assets held for sale	2,396	-
Total current liabilities	62,061	76,184
Total Liabilities	200,444	211,478
Total Liabilities and Equity	182,971	222,158

Condensed Consolidated Cashflow Statement

KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Continuing operations				
Profit (loss) after financial items	-918	-4,553	-9,908	-18,960
<i>Adjustments for non-cash items</i>				
Reversal of depreciation & amortization	2,860	3,895	11,918	12,993
Reversal of depreciation Right of Use Assets	883	-	3,782	-
Change in provisions	197	-38	722	148
Other	466	196	-97	7,154
Total items not affecting cash	4,405	4,053	16,325	20,295
Taxes paid	-325	-573	-1,714	-2,733
<i>Working Capital</i>				
Change in inventories	176	830	1,570	-553
Change in receivables	-2,131	-1,610	1,861	-4,016
Change in liabilities	-3,232	88	270	272
Cash flow from working capital	-5,187	-692	3,701	-4,297
CASH FLOW FROM OPERATING ACTIVITIES	-2,025	-1,765	8,404	-5,695
<i>Investing activities</i>				
Change in subsidiaries	-0	-8	-0	-13,830
Change in intangible assets	-51	-28	-60	-72
Change in tangible assets	-89	-517	-555	-1,093
Change in financial fixed assets	13	-42	4,312	-189
CASH FLOW FROM INVESTING ACTIVITIES	-126	-594	3,697	-15,183
<i>Financing activities</i>				
Change in loans	4,000	5,211	-4,000	23,159
Change in financial leases	-890	-84	-3,830	-84
CASH FLOW FROM FINANCING ACTIVITIES	3,110	5,127	-7,830	23,076
TOTAL CASH FLOW FROM CONTINUING OPERATIONS	959	2,768	4,271	2,197
<i>Discontinued operations</i>				
Cash flow from operating activities	-1,011	5,688	-10,299	5,076
Cash flow from investing activities	0	-181	131	259
Cash flow from financing activities	-127	-6	-545	-6
TOTAL CASH FLOW FROM DISCONTINUED OPERATIONS	-1,138	5,501	-10,714	5,330
<i>Group</i>				
Cash flow from operating activities	-3,036	3,923	-1,895	-619
Cash flow from investing activities	-126	-776	3,828	-14,924
Cash flow from financing activities	2,983	5,121	-8,375	23,070
CASH FLOW FOR THE PERIOD	-179	8,268	-6,443	7,527
CASH & CASH EQUIVALENTS AT BEGINNING OF PERIOD	13,411	11,379	19,735	12,954
Cash flow for the period	-179	8,268	-6,443	7,527
Exchange rate effects	-42	87	-101	-747
CASH & CASH EQUIVALENTS AT END OF PERIOD	13,190	19,735	13,190	19,735

PARENT COMPANY

Condensed Parent Company Income Statement

KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Net sales	3,410	12,524	14,522	15,946
Cost of sales	-877	-2,201	-3,334	-3,163
Gross profit	2,533	10,323	11,188	12,783
Research and development costs	-57	-67	-284	-255
Selling expenses	-181	-17	-581	-17
General and administration expenses	-2,329	-2,179	-8,126	-9,442
Other operating items	72	-26	-41	-230
Operating profit (loss)	38	8,034	2,157	2,840
Interest income	-3,581	1,579	1,732	6,123
Interest expenses	-2,795	-2,642	-10,392	-9,328
Other financial items	-14,409	-949	-14,894	-4,075
Foreign exchange gains/losses	1,343	524	-11	-2,173
Net financial items	-19,442	-1,488	-23,565	-9,454
Profit (loss) before tax	-19,405	6,546	-21,409	-6,614
Tax	-12	-	-359	-
Net profit (loss)	-19,417	6,546	-21,768	-6,614
Net profit (loss)	-19,417	6,546	-21,768	-6,614

Condensed Parent Company Statement of Comprehensive Income

KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Net profit (loss)	-19,417	6,546	-21,768	-6,614
Total comprehensive income	-19,417	6,546	-21,768	-6,614

Condensed Parent Company Statement of Financial Position

KEUR	31 Dec 2019	31 Dec 2018
Intangible fixed assets	5	161
Tangible fixed assets	836	37
Financial fixed assets	101,757	105,911
Total non-current assets	102,599	106,110
Inventories	-	-
Current receivables	112,827	127,740
Cash and bank	769	758
Total current assets	113,595	128,497
Total assets	216,194	234,607
Equity	67,811	89,579
Long term borrowings	123,267	119,189
Provisions for pensions and similar obligations	585	449
Deferred tax liability	-	-
Other non interest bearing liabilities, external	618	-
Total non-current liabilities	124,469	119,638
Accounts payable, trade	506	498
Short term borrowings	11,045	14,851
Other provisions	-	-
Other current liabilities	12,185	10,042
Total current liabilities	23,914	25,390
Total Liabilities	148,383	145,028
Total Liabilities and Equity	216,194	234,607

ALTERNATIVE PERFORMANCE MEASURES

Quant uses certain alternative performance measures (APMs) not defined in the rules for financial reporting adopted by Quant. APMs, i.e. performance measures not based on financial statements standards, provide meaningful supplemental information by excluding items that may not be indicative of the operating result or cash flows of Quant. Alternative performance measures enhance comparability from period to period and are frequently used by analysts, investors and other parties. These APMs, as defined, cannot be fully compared with other companies' APMs and should not be considered as a substitute for measures of performance in accordance with IFRS.

Alternative Performance Measure	Definition	Reason for use
EBITDA	Earnings before interest, tax, depreciation and amortization, and before write-down of intangible and tangible assets.	Shows the operational profitability that the business primarily can affect
Adjusted EBITDA	EBITDA excluding items affecting comparability (non-recurring items) and the effect of IFRS 16 Leases	Related to the underlying performance and cash generation ability of the business
Adjusted EBITDA Margin	Adjusted EBITDA as a percentage of Net Sales	Enables comparability of underlying profitability for different size segments
Adjusted EBITDA IFRS 16	EBITDA excluding items affecting comparability (non-recurring items), but including the effect of IFRS 16 Leases, with expenses related to leases in Depreciation and Interest cost	Related to the underlying performance and cash generation ability of the business, aligned with updated IFRS standards
Net debt	Interest-bearing liabilities, excluding lease liabilities, less cash and cash equivalents	Indicates how much debt the group has net of cash and is an important measure for bond holders
Net debt IFRS 16	Interest-bearing liabilities, including lease liabilities, less cash and cash equivalents	Indicates how much debt the group has net of cash, with lease liabilities recorded as debt in accordance with IFRS 16, aligned with adjusted EBITDA IFRS 16
Net debt/adjusted EBITDA / Net Debt / Adjusted EBITDA IFRS 16	Net debt in relation to adjusted EBITDA / Net debt IFRS 16 in relation to adjusted EBITDA IFRS 16	Shows the ability to service debt, an important measure for bond holders, both without and with application of IFRS 16
Growth excluding structural and other non-recurring adjustments	Growth excluding structural changes and other non-recurring adjustments shows the change in net sales, excluding changes related to acquisitions, divestments, and other non-recurring adjustments, such as accounting related changes	Shows the actual growth, including currency effects, of the business
Organic growth	Organic growth refers to growth in net sales excluding (i) growth related to acquisitions and divestments and other non-recurring adjustments and (ii) growth related to fluctuations in currency exchange rates	Shows the actual growth of the business, excluding currency effects
Local currency/constant currencies	Excludes the impact of changes in exchange rates when translating net sales and profits of entities with reporting currencies other than Euro, to the group currency Euro	Shows growth excluding currency effects
Contract Portfolio	The annualized net sales of current customer contracts, adjusted for (i) signed new contracts, included at date of contract signing, irrespective of start date; (ii) terminated contracts, excluded at date of formal notification, irrespective of end date; (iii) changes formally agreed with the customers of existing contracts, included at date of agreement. This includes changes due to renewals of contracts or other reasons	Shows current recurring annual net sales adjusted for short- and medium-term changes
Items affecting comparability/non-recurring items	Items affecting comparability are of a one-off, non-recurring, non-operational, extraordinary, unusual or exceptional nature (including restructuring expenditures).	Shows the value of items which affect the comparability of Quant's result and profitability between periods

RECONCILIATION OF ALTERNATIVE PERFORMANCE MEASURES

KEUR	Q4		Jan-Dec	
	2019	2018	2019	2018
Continuing operations				
Operating profit (loss)	797	-2,332	-875	-4,195
Depreciation & amortization	3,680	3,895	15,638	13,080
Non recurring items	500	757	3,519	2,586
Reversal of Write-down intangible assets	-	-	-	-
Reversal of Write-down tangible assets	63	0	63	-87
Adjusted EBITDA IFRS 16	5,040	-	18,344	-
Effect from IFRS 16	-1,013	-	-4,321	-
Adjusted EBITDA	4,027	2,320	14,023	11,383
Net sales	50,273	52,424	196,604	177,808
Adjusted EBITDA margin	8.0%	4.4%	7.1%	6.4%
Discontinued operations				
Operating profit (loss)	-605	-1,472	-17,515	-3,001
Depreciation & amortization	44	-65	252	181
Non recurring items	220	1,165	1,655	1,738
Reversal of Write-down intangible assets	-26	-	13,642	-
Reversal of Write-down tangible assets	-15	-	115	-
Adjusted EBITDA IFRS 16	-382	-372	-1,851	-1,082
Effect from IFRS 16	-34	-	-212	-0
Adjusted EBITDA	-416	-372	-2,063	-1,082
Net sales	712	4,691	8,049	19,909
Adjusted EBITDA margin	-58.5%	-7.9%	-25.6%	-5.4%
Group total				
Operating profit (loss)	192	-3,804	-18,390	-7,196
Depreciation & amortization	3,723	3,831	15,889	13,261
Non recurring items	719	1,921	5,174	4,324
Reversal of Write-down intangible assets	-26	-	13,642	-
Reversal of Write-down tangible assets	48	0	177	-87
Adjusted EBITDA IFRS 16	4,657	1,948	16,493	10,301
Effect from IFRS 16	-1,046	-0	-4,533	0
Adjusted EBITDA	3,611	1,948	11,960	10,301
Net sales	50,985	57,115	204,653	197,717
Adjusted EBITDA margin	7.1%	3.4%	5.8%	5.2%

KEUR	31 Dec	
	2019	2018
Net Debt		
Cash and bank	13,190	19,735
Financial assets	13,190	19,735
Long term borrowings	123,267	119,189
Short term borrowings	11,045	14,851
Adjusted financial liabilities	134,311	134,039
Net Debt	121,121	114,305
Lease liabilities	7,125	-
Net Debt IFRS 16	128,246	-
Net Debt	121,121	114,305
Adjusted EBITDA Continued operations	14,023	11,383
Net Debt / Adjusted EBITDA, times	8.6	10.0
Net Debt IFRS 16	128,246	-
Adjusted EBITDA IFRS 16 Continued operations	18,344	-
Net Debt IFRS 16/ Adjusted EBITDA IFRS 16, times	7.0	

KEUR	Q4 2019	Jan-Dec 2019
Changes in net sales		
Net sales	50,273	196,604
Net sales in comparative period of previous year	52,424	177,808
Net sales, change	-2,151	18,795
Minus: Structural changes and other non-recurring adjustments	-3,405	-25,913
Plus: Changes in exchange rates	1,047	2,213
Organic Growth	-4,509	-4,904
Structural changes and other Non-recurring adjustments, %	6.5%	14.6%
Organic Growth, %	-8.6%	-2.8%
Net sales	50,273	196,604
Plus: Changes in exchange rates	1,047	2,213
Net sales in constant currency	51,320	198,817
Adjusted EBITDA	4,027	14,023
Plus: Changes in exchange rates	136	361
Adjusted EBTIDA in constant currency	4,163	14,383

NOTES

Accounting principles

This interim report has been prepared under International Financial Reporting Standards (IFRS), in accordance with IAS 34 Interim Financial Reporting. The accounting policies and methods of calculation used in the preparation of the latest annual report have been applied, with the exception of new and amended standards and interpretations effective on 1 January 2019.

The interim report for the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which is in compliance with RFR 2 Accounting for Legal Entities, issued by the Swedish Financial Reporting Board.

New accounting principles

The Group applies IFRS 16 Leases as of January 1, 2019. For lessees, the standard eliminates the classification of leases as either operating or financial, as required by IAS 17, and instead introduces a single lease accounting model. Applying that model, the lessee is required to recognize

(a) assets and liabilities for all leases with a term of more than 12 month, unless the underlying asset is of low value; and

(b) depreciation of leased assets separately from interest on lease liability in the income statement

Quant has applied the modified retrospective method for the transition to IFRS 16 on January 1, 2019, meaning that Quant has not recalculated the financial statements for 2018. The lease liability is the sum of the present value of all future payments until lease end date. The practical expedient to set the Right of Use Asset (before adjustments for any prepayments) equal to the lease liability has been applied for the transition. The rate for discounting the lease payments is Quant's marginal borrowing rate for each country of operation. The practical expedient for definition of a lease has been applied, meaning that all components within a lease has been considered as a lease component. The short-term lease exception and the asset of low value exception has also been applied.

The opening balance at 1 January 2019 of the lease liability and the Right of Use Assets is EUR 11.7 million for current lease contracts which is comprised mostly of office space, vehicles and equipment.

The covenants for the Group's debt obligations have been defined excluding the impact of IFRS 16 on key ratios. Therefore, the introduction of IFRS 16 will not affect the Group's ability to meet its covenants.

Transactions with related parties

There have been no transactions between Quant and related parties that have significantly affected the Company's position and results during the period.

Employees

The number of FTEs for the quarter was 2,438 compared to 2,608 during the third quarter of 2019. The number of employees at 31 December 2019 was 2,366, compared to 2,594 at 30 September 2019.

Risks and uncertainties

The Group's business is highly dependent on its customers' demand for its services and their ability and willingness to meet their payment obligations under existing contracts in a timely manner, and accordingly its net sales are to a large extent dependent on the strength of the markets its customers are engaged in. While the Group's customer base is spread across several different global markets and a diversified set of product markets, it is ultimately dependent on the macro-economic factors including the global economic situation which is outside the Group's control.

The operational risks in Quant's business is primarily attributable to contractual commitments in customer contracts for responsibility and service performance. Quant performs its services in an environment where customers place high demands on safety when performing the service to ensure minimal negative impact on employees, environment and business process. Since Quant's services are mainly performed by personnel, there is a risk that injuries and damages may occur due to negligence or other lack of performance of the service. Quant does its utmost to minimize the occurrence of these types of risk through, inter alia, risk analysis, training, certification, follow-up of performance of service, and through careful contract management with clear liability limits.

As a maintenance services business, Quant is highly dependent on retaining its current customer portfolio as well as attracting new customers on a regular basis to secure both short and long-term profitability. The Group currently faces competition from both global and local providers of maintenance services and is also facing the risk of its customers choose to in-source the services provided. The loss of larger contracts or a loss of several less significant contracts would have a significant impact on the Group's profitability and cash flow. To manage the risk of loss of contract Quant is ensuring value-add for the customer by, for instance, maintaining motivated and well-trained personnel, a continuous development of services and processes and an active customer relationship dialogue.

Quant has several pricing models in its contracts, including fixed price contracts and cost-plus pricing models. While the Group has compiled an extensive qualitative and quantitative database of industry benchmarks over recent decades, resulting in a robust pricing process, if the total effective maintenance costs are above the agreed fixed price level, if cost increases occur in excess of price indexation clauses in customer contracts, or if price pressures hinders Quant from applying a profit margin which it considers satisfactory in order to win a contract, it could have a negative impact on the Group's operations and financial position.

Financing risks mainly consist of currency, interest rate, liquidity and financing risks. The continued development of the global economy, including interest rate and currency risk, is an uncertainty factor for earnings performance. The company's continued assessment is that the company's present and available funds are sufficient to ensure the going concern of the Group.

A more detailed description of Quant's risks and how they are managed can be found in the Annual Report of 2018.

Fair value of financial instruments

Financial instruments measured at fair value in the balance sheet relate to currency swaps. These are measured using valuation

techniques that only use observable market inputs at level two according to the framework for fair value measurement.

For borrowing, there is no material difference between the carrying amount and fair value, as the Group's borrowings are at variable interest rates. Nor does the Group have any other off-balance sheet financial assets or liabilities.

Events after the reporting period

No significant events have occurred after the reporting period.

Quant is a global leader in industrial maintenance.

For over 30 years, we have been realizing the full potential of maintenance for our customers.

From embedding superior safety practices and building a true maintenance culture, to optimizing maintenance cost and improving plant performance, our people make the difference.

We are passionate about maintenance and proud of ensuring we achieve our customers' goals in the most professional way.