



INTERIM REPORT Q2  
April – June 2020

**QUANT**<sup>™</sup>



## INTERIM OVERVIEW

All numbers, unless expressly stated, refer to Continuing operations\*

### April – June

- Net sales for the period decreased by 16.2% to EUR 41.2 (49.1) million. Organically, net sales decreased by 13.1%
- During the quarter, the contract portfolio decreased although one contract was renewed and three contracts were won, but where two contracts were lost or exited. Portfolio run rate annualized net sales at the end of the quarter was EUR 169.2 million, compared to EUR 175.1 million during the first quarter of 2020
- Operating loss amounted to EUR -1.0 million, compared to a loss of EUR -0.8 million prior year
- Adjusted EBITDA decreased to EUR 1.9 million from EUR 3.0 million prior year, excluding the effect of implementation of IFRS 16 Leases. In constant currencies, Adjusted EBITDA was EUR 2.1 million. Adjusted EBITDA with IFRS 16 implementation was EUR 2.9 (4.1) million
- Cash flow from operating activities amounted to EUR 7.5 (1.8) million, of which change in working capital amounted to EUR 6.0 (1.6) million
- Net loss amounted to EUR -3.8 million compared to a loss of EUR -2.8 million prior year
- The Adjusted EBITDA for Discontinued operations was EUR -0.2 (-0.7) million and the net loss was EUR -0.3 (-15.4) million, which is not included in the reported numbers above
- Group net loss for the quarter, including discontinued operations, was EUR -4.1 (-18.2) million

### January – June

- Net sales for the period decreased by 13.9% to EUR 84.7 (98.4) million. Organically, net sales decreased by 10.6%
- Operating loss amounted to EUR -2.7 million, down from a loss of EUR -2.2 million prior year
- Adjusted EBITDA decreased to EUR 3.0 million from EUR 6.2 million prior year, excluding the effect of implementation of IFRS 16 Leases. In constant currency Adjusted EBITDA would have been EUR 3.4 million. Currency fluctuations had a significant impact on revaluations of internal receivables and payables, especially in the first quarter, impacting Adjusted EBITDA by EUR -1.9 million (0.2). Adjusted EBITDA with IFRS 16 implementation was EUR 4.9 (8.4) million
- Cash flow from operating activities amounted to EUR 7.1 (2.8) million, of which change in working capital amounted to EUR 5.1 (2.7) million
- Net loss amounted to EUR -13.0 million compared to EUR -5.0 million prior year
- The Adjusted EBITDA for Discontinued operations was EUR -0.8 (-1.1) million and the net loss was EUR -1.1 (-15.5) million, which is not included in the reported numbers above. Group net loss for the year, including discontinued operations, was EUR -14.1 (-20.5) million

| KEUR                                      | Q2          |             | Jan-Jun     |             | LTM         | Jan-Dec     |
|-------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                                           | 2020        | 2019        | 2020        | 2019        | Jun 2020    | 2019        |
| Net sales                                 | 41,168      | 49,126      | 84,720      | 98,403      | 182,920     | 196,604     |
| Operating profit (loss)                   | -957        | -767        | -2,671      | -2,160      | -1,386      | -875        |
| Adjusted EBITDA                           | 1,936       | 2,975       | 3,041       | 6,219       | 10,844      | 14,023      |
| <i>Adjusted EBITDA, %</i>                 | <i>4.7%</i> | <i>6.1%</i> | <i>3.6%</i> | <i>6.3%</i> | <i>5.9%</i> | <i>7.1%</i> |
| Adjusted EBITDA IFRS 16                   | 2,856       | 4,082       | 4,911       | 8,448       | 14,807      | 18,344      |
| <i>Adjusted EBITDA IFRS 16, %</i>         | <i>6.9%</i> | <i>8.3%</i> | <i>5.8%</i> | <i>8.6%</i> | <i>8.1%</i> | <i>9.3%</i> |
| Cash flow from operating activities       | 7,538       | 1,821       | 7,147       | 2,809       | 12,742      | 8,404       |
| Net debt                                  | -           | -           | 120,037     | 123,891     | 120,037     | 121,121     |
| Net debt / Adjusted EBITDA, times         | -           | -           | -           | -           | 11.1        | 8.6         |
| Net debt / Adjusted EBITDA IFRS 16, times | -           | -           | -           | -           | 8.5         | 7           |
| Discontinued operations                   |             |             |             |             |             |             |
| Operating profit (loss)                   | -318        | -15,440     | -971        | -15,372     | -3,113      | -17,515     |
| Adjusted EBITDA                           | -169        | -653        | -811        | -1,141      | -1,733      | -2,063      |
| Adjusted EBITDA IFRS 16                   | -148        | -           | -758        | -1,009      | -1,600      | -1,851      |

A detailed presentation of the alternative performance measures Adjusted EBITDA, Net Debt and Net Debt /Adjusted EBITDA, together with other measures, is found on page 15.

\*As part of the transformation program announced in May 2019, Quant has taken the decision to sell or discontinue operations in a number of countries. Operations in these countries are reported as Discontinued operations, and are reported separately in the income statement, balance sheet and cash flow. Historical comparison periods for the income statement and the cash flow statement have been adjusted accordingly.

CEO  
COMMENTSTOMAS RÖNN  
CEO  
QUANT AB (PUBL)

The coronavirus pandemic continues to affect us all, both privately and at work. At Quant, we have been able to continue to deliver services to our customers as most customers are in key industries which have continued to produce during the pandemic. Our expertise in health and safety has served both our customers and Quant well as we were able to quickly adapt to the new situation. There has been a few coronavirus cases within Quant, luckily none of them serious and all of them recovered.

During the second quarter the impact of the coronavirus pandemic became more visible in our business. In June business activity in Europe, Finland and Baltics, and Rest of World rebounded as the lockdown measures were eased and the effects of the pandemic were less negative. The Americas are still in the midst of the first wave of the pandemic and we are working in close partnerships with our customers to minimize the negative effects of the crisis. For Quant, it has meant that we have had increased costs in the quarter to keep our employees safe and healthy, both when at customer sites and when traveling to and from work. The uncertain times has also led to customers postponing work, which impacted both volume and profitability for upselling and shut-down services work. The main concern for our customers and for us is how quickly the economy will recover as well as the ability to avoid new lockdown measures if a second wave of the pandemic comes. For all our customers, maintenance remains a core activity and as a key partner to them, we strive to jointly find the best solutions to support them through these tough times.

During the second quarter of 2020, we won three contracts and lost two contracts which, together with scope changes in existing contracts and exchange rate effects of negative EUR 4.1 million, made our contract portfolio decline by EUR 5.9 million. The change in existing contracts is mainly due to a more challenging business climate in Chile which has been impacted both by social unrest in the beginning of the year and more recently also by the coronavirus pandemic. As a result of the declining contract portfolio during 2019, we also saw an organic decline in net sales in the quarter.

Earlier in 2020, I initiated a review of our business strategy focused on our ability to drive new sales. The management team is working on tailoring our sales strategy to our regions and we have already started to recruit more salespeople. The pandemic causes prolonged sales cycles in some cases, but in other cases our customers are ready to act quickly to improve production and safety. We continue to see a strong pipeline and interest in our offering.

In summary, I am pleased with how the organization has been coping with the challenges during the pandemic and although we have a decline in our contract portfolio the new sales leads we have created brings me confidence that our offering is strong and highly relevant in these times. With a growing sales pipeline and a stronger sales organization, I am convinced that we will see a growing contract portfolio in the coming quarters.

Tomas Rönn  
CEO

## SECOND QUARTER OF 2020\*

### Net sales and profit

Net sales during the quarter decreased to EUR 41.2 million from EUR 49.1 million prior year due to lost sites, and lower sales in the Americas. Organically, i.e. adjusted for acquisitions, non-recurring adjustments and currency, net sales decreased by 13.1% compared to the same quarter last year. The effect from changes in currency rates was -4.9%, while the effect of non-recurring adjustments, related to the harmonized revenue recognition done in Q4 2019, was 1.8%.

For the first six months net sales decreased to EUR 84.7 (98.4) million due to lost sites, and lower sales in the Americas. Organic growth was -10.6%.

Gross profit for the quarter decreased to EUR 5.3 million from EUR 6.7 million prior year mainly due to Covid-17 effects in the Americas.

For the first six months gross profit was EUR 9.5 million, down from EUR 14.5 million last year due to lower profitability and Covid-19 effects in the Americas and currency fluctuations. The large fluctuations in developing market currencies during the first quarter of 2020 had a significant impact on revaluations of internal receivables and payables. These effects impacted gross profit by EUR -1.9 million (0.2). There is no cash flow effect from the revaluations, as they are unrealized gains and losses and are an effect of the setup and internal transactions of the Quant group.

Operating loss for the quarter was EUR -1.0 million, compared to a loss of EUR -0.8 million prior year due to lower gross profit, partly compensated by lower SG&A costs. The decrease in SG&A costs was a result of the transformation program launched last year.

Operating loss for the first six months was EUR -2.7 million, compared to a loss of EUR -2.2 million prior year due to lower gross profit somewhat offset by lower SG&A costs. The lower SG&A costs this year relate to the transformation program launched last year. The SG&A costs in 2019 were also unusually high due to one-off costs in connection with the change of CEO at the beginning of 2019.

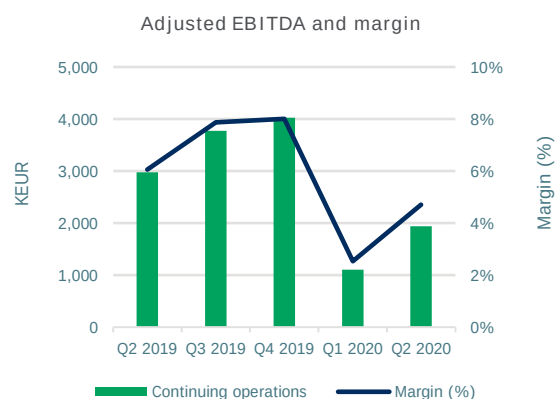
Quarterly adjusted EBITDA decreased to EUR 1.9 million from EUR 3.0 million prior year due to lower gross profit partly compensated with lower SG&A costs. In constant currency the adjusted EBITDA was EUR 2.1 million. Quarterly adjusted EBITDA with IFRS 16 was EUR 2.9 (4.1) million. Adjusted EBITDA, excluding the impact from IFRS 16, for the first six months was EUR 3.0 million, down from EUR 6.2 million prior year due to the same reasons. In constant currency the adjusted EBITDA was EUR 3.4 million.

Net financial items for the quarter were EUR -3.3 million, in line with previous year, and primarily comprised of interest expense on borrowings.

For the first six months net financial items amounted to EUR -11.1 (-4.3) million and were negatively affected by foreign exchange rate fluctuations in the first quarter.

Net loss in the quarter amounted to EUR -3.8 million compared to EUR -2.8 million prior year due to higher operating loss. Net loss for the first six months amounted to EUR -13.0 million compared to a loss of EUR -5.0 million prior year due to the same reasons, as well as foreign exchange losses in the first quarter.

The Adjusted EBITDA for discontinued operations was EUR -0.2 (-0.7) million in the quarter and for the first six months the Adjusted EBITDA was EUR -0.8 (-1.1) million. For discontinued operations, the net loss in the quarter was EUR -0.3 (-15.4) million and for the first six months the net loss was EUR -1.1 (-15.5) million. The significant net loss for discontinued operations in the second quarter last year was due to a write down of intangible assets.



### Cash flow

Cash flow from operating activities for the quarter amounted to EUR 7.5 (1.8) million. Change in net working capital was EUR 6.0 (1.6) million for the quarter, due to a significant amount of collected receivables while payables also increased somewhat. Cash flow from change in loans was zero, compared to EUR -1.0 million previous year.

Cash flow from operating activities for the first six months amounted to EUR 7.1 (2.8) million. Change in working capital was EUR 5.1 (2.7) million and was positively impacted by the collection of trade receivables.

For the total Group, including both continuing and discontinued operations, total cash flow for the quarter was EUR 6.4 million (-0.6). At 30 June 2020 the amount drawn on the revolving working capital facility amounted to EUR 16.0 (12.0) million.

For the total Group, cash flow for the first six months was EUR 13.9 (-7.0). The first six months of 2020 was positively impacted by the increase in working capital facility of EUR 9 million, as well as cash flow from operating activities of EUR 7 million, while during the same period in 2019 discontinued operations were affected negatively by large payments to suppliers at the beginning of the year, as well as year-end timing effects of customer payments.

\*As part of the transformation program announced in May 2019, Quant has taken the decision to sell or discontinue operations in a number of countries. Operations in these countries are reported as Discontinued operations, and are reported separately in the income statement, balance sheet and cash flow. Historical comparison periods for the income statement and the cash flow statement have been adjusted accordingly. All numbers, unless expressly stated, refer to Continuing operations.

## Contract portfolio

Quant currently has 89 operational sites worldwide. A standard contract has a duration of three to five years, usually with extension possibilities after the initial period. In outsourced maintenance, changes to the contract portfolio is a natural part of doing business, as contracts are won and lost. New contract wins and losses of existing contracts do not coincide in the short term, whereby it is necessary to consider the long-term trend. Contracts with annualized net sales of EUR 45.6 million are scheduled for renewal during the next twelve months.

During the second quarter three new contracts were won with annualized net sales of EUR 2.2 million, two contracts were lost or exited with annualized net sales of EUR 4.0 million and one contract was renewed with the same scope. The combined effect of these changes, including scope changes in existing contracts and exchange rate effects of EUR -4.1 million, amount to a decrease in the contract portfolio annualized net sales of EUR 5.9 million to end of quarter annualized run rate of EUR 169.2 million, compared to 175.1 at the end of the first quarter.

During the first six months of 2020 three new customer contracts with annualized net sales of EUR 2.2 million were won, five contracts were renewed with decreased scope of EUR 2.1 million and nine contracts were lost or exited with annualized net sales of EUR 13.8 million. The combined effect of these changes, including contracted scope changes and exchange rate effects of EUR -4.1 million, amount to a decrease in the contract portfolio annualized net sales of EUR 17.8 million to end of period annualized run rate of EUR 169.2 (186.6) million.

## Financial position

Interest-bearing liabilities after deduction of financing costs, and excluding lease liabilities, amounted to EUR 146.7 (136.7) million. Net debt excluding the impact of IFRS 16 implementation amounted to EUR 120.0 (123.9) million, whereas Net debt with IFRS 16 effects included (Net Debt IFRS 16) amounted to EUR 125.9 (133.2) million (see separate table for calculation of Net debt and other Alternative Performance Measures).

In the first quarter a EUR 9 million draw on the revolving working capital facility was made. Given the uncertainties brought by the

coronavirus pandemic to general business and the financial markets during the first quarter, the decision was taken to secure significant liquidity as a precaution. With EUR 26.6 million (EUR 12.8 million) in cash and bank at the end of the second quarter the Group has a good liquidity position.

## Items affecting comparability

Items affecting comparability includes events and transactions with significant effects, which are affecting the possibility to accurately compare income for the current period with previous periods, including:

- Restructuring initiatives
- Costs related to M&A
- Significant impairment
- Other major non-recurring income or costs

Items affecting comparability are recorded as non-recurring items, which amounted to EUR 0.5 (1.8) million for the Group in the quarter, of which EUR 0.1 (0.9) million was related to discontinued operations. Of the EUR 0.5 million non-recurring items, EUR 0.5 million, was related to restructuring costs for the Group's transformation program, of which EUR 0.1 million are related to discontinued operations.

Year to date EUR 0.8 (2.9) million has been recorded as non-recurring items, of which EUR 0.2 (0.3) million was related to discontinued operations. Of the EUR 0.8 million non-recurring items, EUR 0.7 million, was related to restructuring costs for the Group's transformation program, of which EUR 0.2 million was related to discontinued operations.

## Parent company and ownership

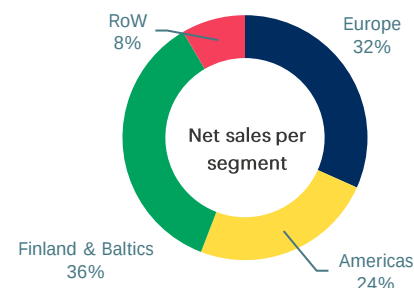
Quant AB offers headquarter functions for the group and includes group management as well as group-wide functions. Cash and cash equivalents at the end of the period amounted to EUR 11.5 (0.2) million. Quant AB is owned by Cidron FS Holding AB. The group's parent company is Cidron FS Top Holding AB, which owns 100% of the shares in Cidron FS Holding AB. The ultimate beneficial owner of Cidron FS Top Holding AB is Nordic Capital Fund VIII.

## SEGMENTS

Quant's customer contracts consist of providing maintenance outsourcing services, and as such net sales is recognized over time as the services are performed.

Quant is organized in a geographic setup, which is reflected in the reporting of financials in four geographic segments. The reporting segment Other refers primarily to costs for headquarters functions that have not been operationally allocated to the geographic segments and eliminations. Assets held for sale and discontinued are reported separately as Discontinued operations.

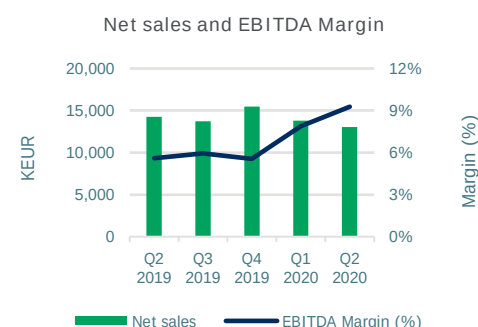
The segment reporting reflects the organizational structure as of January 2020.



## Europe

Net sales in the quarter decreased to EUR 13.0 million, from EUR 14.3 million prior year, mainly due to one lost contract. This contract was large in terms of revenue but with low profitability. For the first six months net sales decreased to EUR 26.8 million, from EUR 28.5 million, due to the same reason.

Adjusted EBITDA for the quarter was EUR 1.2 million, up from EUR 0.8 million prior year mainly due to lower overhead costs as an effect of the transformation program but the performance in existing contracts also improved slightly. For the first six months Adjusted EBITDA was EUR 2.3 million, up from EUR 1.2 million, due to the same reasons and new sites.

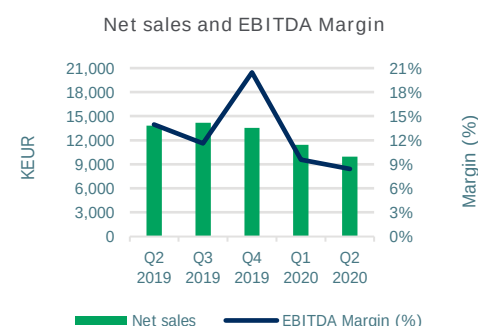


| KEUR                    | Q2     |        | Jan-Jun |        | Jan-Dec |
|-------------------------|--------|--------|---------|--------|---------|
|                         | 2020   | 2019   | 2020    | 2019   | 2019    |
| Net sales               | 13,040 | 14,256 | 26,841  | 28,494 | 57,717  |
| Operating profit (loss) | 1,090  | 385    | 2,106   | 731    | 2,127   |
| Adjusted EBITDA         | 1,209  | 799    | 2,296   | 1,214  | 2,893   |
| Adjusted EBITDA %       | 9.3%   | 5.6%   | 8.6%    | 4.3%   | 5.0%    |

## Americas

Net sales in the quarter decreased to EUR 10.0 million, from EUR 13.8 million due to a lost contract in Brazil and lower revenue for certain contracts in Chile. For the first six months net sales decreased to EUR 21.4 million, from EUR 27.6 million, due to the same reasons.

Adjusted EBITDA in the quarter was EUR 0.8 million, down from EUR 1.9 million prior year due to decreased profitability in Chile connected to the lower revenue and due to Covid-19 effects. This was partly compensated with better profitability in Brazil as well as lower overhead costs due to the transformation program. For the first six months Adjusted EBITDA was EUR 1.9 million, down from EUR 3.4 million, due to the same reasons.



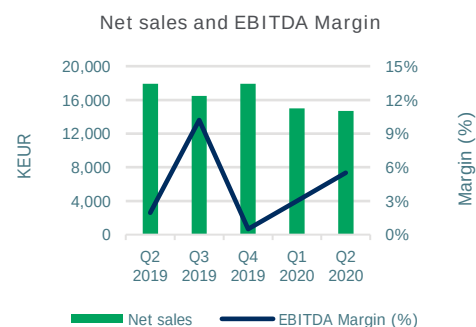
| KEUR                    | Q2    |        | Jan-Jun |        | Jan-Dec |
|-------------------------|-------|--------|---------|--------|---------|
|                         | 2020  | 2019   | 2020    | 2019   | 2019    |
| Net sales               | 9,953 | 13,803 | 21,375  | 27,551 | 55,280  |
| Operating profit (loss) | 701   | 1,521  | 1,648   | 2,823  | 6,932   |
| Adjusted EBITDA         | 835   | 1,924  | 1,930   | 3,398  | 7,812   |
| Adjusted EBITDA %       | 8.4%  | 13.9%  | 9.0%    | 12.3%  | 14.1%   |



## Finland & Baltics

Net sales in the quarter decreased to EUR 14.7 million, from EUR 17.9 million due to lost contracts and low revenue in the field service business in Finland, partly compensated with revenues from a new contract. For the first six months net sales decreased to EUR 29.7 million, from EUR 35.0 million, due to the same reasons.

Adjusted EBITDA in the quarter was EUR 0.8 million, up from EUR 0.4 million due to lower overhead costs as a result of the transformation program. Lower gross profit due to lost sites was compensated with increased profitability in existing contracts. For the first six months Adjusted EBITDA was EUR 1.3 million, up from EUR 0.6 million, due to the same reasons.

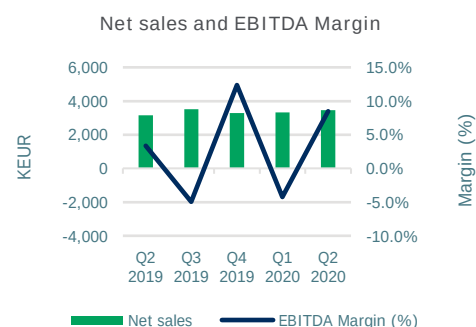


| KEUR                    | Q2     |        | Jan-Jun |        | Jan-Dec |
|-------------------------|--------|--------|---------|--------|---------|
|                         | 2020   | 2019   | 2020    | 2019   | 2019    |
| Net sales               | 14,704 | 17,913 | 29,697  | 35,001 | 69,427  |
| Operating profit (loss) | 566    | 128    | 882     | 79     | 987     |
| Adjusted EBITDA         | 811    | 350    | 1,261   | 639    | 2,415   |
| Adjusted EBITDA %       | 5.5%   | 2.0%   | 4.2%    | 1.8%   | 3.5%    |

## Rest of the world

Net sales in the quarter increased to EUR 3.5, from EUR 3.2 million due to higher revenues in UAE. For the first six months net sales decreased to EUR 6.8 million, from EUR 7.4 million, due to terminated contracts.

Adjusted EBITDA was EUR 0.3 million, up from EUR 0.1 million last year due to increased performance in UAE. For the first six months Adjusted EBITDA was EUR 0.2 million, down from EUR 0.7 million. The low result this year was due to cost provisions in the first quarter in connection with a lost site in China, partly compensated with lower overhead costs due to the transformation program, whereas last year was positively impacted by a reimbursement of costs from an earlier contract termination.



| KEUR                    | Q2    |       | Jan-Jun |       | Jan-Dec |
|-------------------------|-------|-------|---------|-------|---------|
|                         | 2020  | 2019  | 2020    | 2019  | 2019    |
| Net sales               | 3,472 | 3,154 | 6,805   | 7,358 | 14,179  |
| Operating profit (loss) | 266   | 49    | 95      | 466   | 481     |
| Adjusted EBITDA         | 295   | 106   | 154     | 710   | 946     |
| Adjusted EBITDA %       | 8.5%  | 3.4%  | 2.3%    | 9.6%  | 6.7%    |

## SEGMENT OVERVIEW

## Net sales

| KEUR                          | Q2     |        | Jan-Jun |        | LTM      | Jan-Dec |
|-------------------------------|--------|--------|---------|--------|----------|---------|
|                               | 2020   | 2019   | 2020    | 2019   | Jun 2020 | 2019    |
| Europe                        | 13,040 | 14,256 | 26,841  | 28,494 | 56,065   | 57,717  |
| Americas                      | 9,953  | 13,803 | 21,375  | 27,551 | 49,105   | 55,280  |
| Finland & Baltics             | 14,704 | 17,913 | 29,697  | 35,001 | 64,124   | 69,427  |
| Rest of world                 | 3,472  | 3,154  | 6,805   | 7,358  | 13,626   | 14,179  |
| Other                         | -      | -      | -       | -      | -        | -       |
| Group (continuing operations) | 41,168 | 49,126 | 84,720  | 98,403 | 182,920  | 196,604 |

## Operating profit (loss)

| KEUR                          | Q2     |        | Jan-Jun |        | LTM      | Jan-Dec |
|-------------------------------|--------|--------|---------|--------|----------|---------|
|                               | 2020   | 2019   | 2020    | 2019   | Jun 2020 | 2019    |
| Europe                        | 1,090  | 385    | 2,106   | 731    | 3,502    | 2,127   |
| Americas                      | 701    | 1,521  | 1,648   | 2,823  | 5,757    | 6,932   |
| Finland & Baltics             | 566    | 128    | 882     | 79     | 1,790    | 987     |
| Rest of world                 | 266    | 49     | 95      | 466    | 110      | 481     |
| Other                         | -3,579 | -2,851 | -7,400  | -6,259 | -12,545  | -11,403 |
| Group (continuing operations) | -957   | -767   | -2,671  | -2,160 | -1,386   | -875    |

## Adjusted EBITDA

| KEUR                                                 | Q2     |       | Jan-Jun |       | LTM      | Jan-Dec |
|------------------------------------------------------|--------|-------|---------|-------|----------|---------|
|                                                      | 2020   | 2019  | 2020    | 2019  | Jun 2020 | 2019    |
| Europe                                               | 1,209  | 799   | 2,296   | 1,214 | 3,975    | 2,893   |
| Americas                                             | 835    | 1,924 | 1,930   | 3,398 | 6,344    | 7,812   |
| Finland & Baltics                                    | 811    | 350   | 1,261   | 639   | 3,036    | 2,415   |
| Rest of world                                        | 295    | 106   | 154     | 710   | 391      | 946     |
| Other                                                | -1,214 | -204  | -2,601  | 258   | -2,902   | -43     |
| Group (continuing operations)                        | 1,936  | 2,975 | 3,041   | 6,219 | 10,844   | 14,023  |
| Group, %                                             | 4.7%   | 6.1%  | 3.6%    | 6.3%  | 5.9%     | 7.1%    |
| Adjusted EBITDA IFRS 16<br>(continuing operations)   | 2,856  | 4,082 | 4,911   | 8,448 | 14,807   | 18,344  |
| Adjusted EBITDA IFRS 16<br>(continuing operations) % | 6.9%   | 8.3%  | 5.8%    | 8.6%  | 8.1%     | 9.3%    |



## RESTATED 2019 SEGMENT FINANCIALS

On January 1<sup>st</sup>, a new organizational structure was launched for Quant, with Finland and Baltics merged and split out as a separate region, and Scandinavia merging with the rest of the European countries forming a new region Europe. The segment reporting has been updated to reflect the new organizational structure, and the restated 2019 quarterly numbers are shown below:

### Net sales

| KEUR                          | 2019   |        |        |        |
|-------------------------------|--------|--------|--------|--------|
|                               | Q1     | Q2     | Q3     | Q4     |
| Europe                        | 14,238 | 14,256 | 13,744 | 15,480 |
| Americas                      | 13,748 | 13,803 | 14,176 | 13,554 |
| Finland & Baltics             | 17,088 | 17,913 | 16,490 | 17,936 |
| Rest of world                 | 4,204  | 3,154  | 3,518  | 3,303  |
| Other                         | -      | -      | -      | -      |
| Group (continuing operations) | 49,278 | 49,126 | 47,927 | 50,273 |

### Operating profit

| KEUR                          | 2019   |        |        |        |
|-------------------------------|--------|--------|--------|--------|
|                               | Q1     | Q2     | Q3     | Q4     |
| Europe                        | 345    | 385    | 642    | 754    |
| Americas                      | 1,301  | 1,521  | 1,472  | 2,638  |
| Finland & Baltics             | -49    | 128    | 1,517  | -609   |
| Rest of world                 | 417    | 49     | -363   | 379    |
| Other                         | -3,407 | -2,851 | -2,781 | -2,364 |
| Group (continuing operations) | -1,393 | -767   | 487    | 797    |

### Adjusted EBITDA

| KEUR                          | 2019  |       |       |       |
|-------------------------------|-------|-------|-------|-------|
|                               | Q1    | Q2    | Q3    | Q4    |
| Europe                        | 415   | 799   | 817   | 862   |
| Americas                      | 1,474 | 1,924 | 1,643 | 2,772 |
| Finland & Baltics             | 290   | 350   | 1,684 | 92    |
| Rest of world                 | 603   | 106   | -173  | 409   |
| Other                         | 462   | -204  | -194  | -108  |
| Group (continuing operations) | 3,244 | 2,975 | 3,777 | 4,027 |
| Group, %                      | 6.6%  | 6.1%  | 7.9%  | 8.0%  |

## SIGNATURE PAGE

Stockholm, August 31, 2020

Mikael Norin  
Chairman of the Board

Per Hallius  
Board member

Olof Faxander  
Board member

Casper Lerche  
Board member

Henrik Sandréus  
Board member

Jörgen Bergqvist  
Board member

Tomas Rönn  
CEO

The report has not been subject to review by the Company's auditors.

## Contact Information



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Quant AB, organization number: 556975-5654

## Financial Calendar



Interim report Q3 July – September 2020: November 30, 2020  
Interim report Q4 October – December 2020: February 26, 2021  
Annual report 2020: April 30, 2021

## CONSOLIDATED ACCOUNTS

### Condensed Consolidated Income Statement

| KEUR                                | Q2      |         | Jan-Jun |         | Jan-Dec  |
|-------------------------------------|---------|---------|---------|---------|----------|
|                                     | 2020    | 2019    | 2020    | 2019    | 2019     |
| <i>Continuing operations</i>        |         |         |         |         |          |
| Net sales                           | 41,168  | 49,126  | 84,720  | 98,403  | 196,604  |
| Cost of sales                       | -35,895 | -42,385 | -75,205 | -83,858 | -166,903 |
| Gross profit                        | 5,273   | 6,741   | 9,514   | 14,545  | 29,701   |
| Research and development costs      | -75     | -108    | -149    | -233    | -397     |
| Selling expenses                    | -556    | -701    | -1,256  | -1,502  | -2,902   |
| General and administration expenses | -5,598  | -6,889  | -10,785 | -15,161 | -27,424  |
| Other operating items               | -0      | 190     | 5       | 190     | 147      |
| Operating profit (loss)             | -957    | -767    | -2,671  | -2,160  | -875     |
| Net financial items                 | -3,258  | -3,284  | -11,148 | -4,292  | -9,033   |
| Profit (loss) before tax            | -4,215  | -4,051  | -13,819 | -6,452  | -9,908   |
| Tax                                 | 431     | 1,242   | 857     | 1,434   | 2,786    |
| Net profit (loss)                   | -3,784  | -2,809  | -12,961 | -5,018  | -7,123   |
| <i>Discontinued operations</i>      |         |         |         |         |          |
| Net sales                           | 208     | 2,801   | 546     | 6,161   | 8,049    |
| Operating profit (loss)             | -318    | -15,440 | -971    | -15,372 | -17,515  |
| Profit (loss) before tax            | -320    | -15,522 | -982    | -15,653 | -17,015  |
| Net profit (loss)                   | -324    | -15,364 | -1,145  | -15,496 | -17,350  |
| <i>Group total</i>                  |         |         |         |         |          |
| Net sales                           | 41,376  | 51,927  | 85,265  | 104,564 | 204,653  |
| Operating profit (loss)             | -1,275  | -16,207 | -3,641  | -17,532 | -18,390  |
| Profit (loss) before tax            | -4,534  | -19,573 | -14,801 | -22,104 | -26,923  |
| Net profit (loss)                   | -4,108  | -18,172 | -14,107 | -20,514 | -24,473  |

### Condensed Consolidated Statement of Comprehensive income

| KEUR                                                                | Q2     |         | Jan-Jun |         | Jan-Dec |
|---------------------------------------------------------------------|--------|---------|---------|---------|---------|
|                                                                     | 2020   | 2019    | 2020    | 2019    | 2019    |
| Net profit (loss)                                                   | -4,108 | -18,172 | -14,107 | -20,514 | -24,473 |
| <i>Other comprehensive income</i>                                   |        |         |         |         |         |
| Translations differences pertaining to foreign operations           | 1,140  | -257    | 3,975   | -604    | -3,609  |
| Items that will be reclassified to profit or loss                   | 1,140  | -257    | 3,975   | -604    | -3,609  |
| Revaluation of defined benefit plans                                | -354   | 0       | -25     | 2       | -89     |
| Tax pertaining to items that will not be reallocated to profit/loss | 66     | -       | 5       | -       | 18      |
| Items that will not be reclassified to profit or loss               | -288   | 0       | -20     | 2       | -71     |
| Other comprehensive income                                          | 852    | -257    | 3,954   | -603    | -3,680  |
| Total comprehensive income                                          | -3,256 | -18,430 | -10,152 | -21,117 | -28,153 |

## Condensed Consolidated Statement of Changes in Equity

| KEUR                           | 30 Jun 2020 | 30 Jun 2019 | 31 Dec 2019 |
|--------------------------------|-------------|-------------|-------------|
| Opening Shareholder's equity   | -17,474     | 10,680      | 10,680      |
| Net income/loss for the period | -14,107     | -20,514     | -24,473     |
| Other comprehensive income     | 3,954       | -603        | -3,681      |
| Total comprehensive income     | -10,152     | -21,117     | -28,153     |
| Closing Shareholder's equity   | -27,626     | -10,437     | -17,474     |

## Condensed Consolidated Statement of Financial Position

| KEUR                                             | 30 Jun 2020 | 30 Jun 2019 | 31 Dec 2019 |
|--------------------------------------------------|-------------|-------------|-------------|
| Non-current assets                               |             |             |             |
| Intangible fixed assets                          | 106,476     | 118,625     | 112,643     |
| Tangible fixed assets                            | 1,802       | 2,846       | 2,266       |
| Right of use assets                              | 5,631       | 9,251       | 6,925       |
| Financial fixed assets                           | 2,111       | 6,293       | 2,087       |
| Total non-current assets                         | 116,020     | 137,014     | 123,921     |
| Current assets                                   |             |             |             |
| Inventories                                      | 2,036       | 2,010       | 1,657       |
| Current receivables                              | 32,487      | 46,943      | 42,242      |
| Cash and bank                                    | 26,628      | 12,804      | 13,190      |
| Assets held for sale                             | 451         | 5,460       | 1,960       |
| Total current assets                             | 61,602      | 67,216      | 59,050      |
| Total assets                                     | 177,622     | 204,230     | 182,971     |
| Equity                                           | -27,626     | -10,437     | -17,474     |
| Non-current liabilities                          |             |             |             |
| Long term borrowings                             | 126,553     | 120,827     | 123,267     |
| Provisions for pensions and similar obligations  | 3,826       | 3,277       | 3,597       |
| Provisions for taxes                             | 6,498       | 9,689       | 7,755       |
| Leasing liabilities                              | 3,043       | 5,247       | 3,764       |
| Other non interest bearing liabilities, external | -           | -           | -           |
| Total non-current liabilities                    | 139,920     | 139,039     | 138,383     |
| Current liabilities                              |             |             |             |
| Accounts payable, trade                          | 9,807       | 12,458      | 13,593      |
| Short term borrowings                            | 20,113      | 15,867      | 11,045      |
| Leasing liabilities                              | 2,822       | 4,062       | 3,360       |
| Other provisions                                 | 902         | 313         | 775         |
| Other current liabilities                        | 30,649      | 37,402      | 30,891      |
| Liabilities related to assets held for sale      | 1,035       | 5,527       | 2,396       |
| Total current liabilities                        | 65,328      | 75,628      | 62,061      |
| Total Liabilities                                | 205,248     | 214,667     | 200,444     |
| Total Liabilities and Equity                     | 177,622     | 204,230     | 182,971     |



## Condensed Consolidated Cashflow Statement

| KEUR                                           | Q2     |        | Jan-Jun |        | Jan-Dec |
|------------------------------------------------|--------|--------|---------|--------|---------|
|                                                | 2020   | 2019   | 2020    | 2019   | 2019    |
| <i>Continuing operations</i>                   |        |        |         |        |         |
| Profit (loss) after financial items            | -4,215 | -4,051 | -13,819 | -6,452 | -9,908  |
| <i>Adjustments for non-cash items</i>          |        |        |         |        |         |
| Reversal of depreciation & amortization        | 2,643  | 3,013  | 5,352   | 6,097  | 11,918  |
| Reversal of depreciation Right of Use Assets   | 792    | 970    | 1,611   | 1,953  | 3,782   |
| Change in provisions                           | 665    | 5      | 353     | 0      | 722     |
| Other                                          | 1,536  | 698    | 9,045   | -955   | -97     |
| Total items not affecting cash                 | 5,637  | 4,686  | 16,361  | 7,094  | 16,325  |
| Taxes paid                                     | 95     | -388   | -522    | -557   | -1,714  |
| <i>Working Capital</i>                         |        |        |         |        |         |
| Change in inventories                          | -116   | 92     | -379    | 1,218  | 1,570   |
| Change in receivables                          | 5,256  | -2,931 | 7,129   | -1,693 | 1,861   |
| Change in liabilities                          | 881    | 4,414  | -1,623  | 3,199  | 270     |
| Cash flow from working capital                 | 6,021  | 1,574  | 5,127   | 2,723  | 3,701   |
| CASH FLOW FROM OPERATING ACTIVITIES            | 7,538  | 1,821  | 7,147   | 2,809  | 8,404   |
| <i>Investing activities</i>                    |        |        |         |        |         |
| Change in subsidiaries                         | -0     | 0      | -       | 0      | -0      |
| Change in intangible assets                    | -      | -2     | -       | -2     | -60     |
| Change in tangible assets                      | -9     | -203   | -240    | -382   | -555    |
| Change in financial fixed assets               | -25    | -39    | -78     | -67    | 4,312   |
| CASH FLOW FROM INVESTING ACTIVITIES            | -34    | -245   | -318    | -452   | 3,697   |
| <i>Financing activities</i>                    |        |        |         |        |         |
| Change in loans                                | 0      | -1,000 | 9,000   | 1,000  | -4,000  |
| Change in financial leases                     | -790   | -834   | -1,013  | -1,828 | -3,830  |
| CASH FLOW FROM FINANCING ACTIVITIES            | -790   | -1,834 | 7,987   | -828   | -7,830  |
| TOTAL CASH FLOW FROM CONTINUING OPERATIONS     | 6,714  | -257   | 14,817  | 1,530  | 4,271   |
| <i>Discontinued operations</i>                 |        |        |         |        |         |
| Cash flow from operating activities            | -292   | -133   | -913    | -8,291 | -10,299 |
| Cash flow from investing activities            | -      | 0      | -       | 66     | 131     |
| Cash flow from financing activities            | -19    | -198   | -49     | -257   | -545    |
| TOTAL CASH FLOW FROM DISCONTINUED OPERATIONS   | -311   | -331   | -962    | -8,482 | -10,714 |
| <i>Group</i>                                   |        |        |         |        |         |
| Cash flow from operating activities            | 7,245  | 1,688  | 6,234   | -5,482 | -1,895  |
| Cash flow from investing activities            | -34    | -245   | -318    | -385   | 3,828   |
| Cash flow from financing activities            | -809   | -2,032 | 7,939   | -1,085 | -8,375  |
| CASH FLOW FOR THE PERIOD                       | 6,403  | -588   | 13,855  | -6,952 | -6,443  |
| CASH & CASH EQUIVALENTS AT BEGINNING OF PERIOD | 20,220 | 13,585 | 13,190  | 19,735 | 19,735  |
| Cash flow for the period                       | 6,403  | -588   | 13,855  | -6,952 | -6,443  |
| Exchange rate effects                          | 6      | -193   | -417    | 21     | -101    |
| CASH & CASH EQUIVALENTS AT END OF PERIOD       | 26,628 | 12,804 | 26,628  | 12,804 | 13,190  |

## PARENT COMPANY

## Condensed Parent Company Income Statement

| KEUR                                | Q2     |        | Jan-Jun |        | Jan-Dec |
|-------------------------------------|--------|--------|---------|--------|---------|
|                                     | 2020   | 2019   | 2020    | 2019   | 2019    |
| Net sales                           | 2,551  | 3,725  | 5,369   | 7,877  | 14,522  |
| Cost of sales                       | -498   | -758   | -1,247  | -1,669 | -3,334  |
| Gross profit                        | 2,053  | 2,967  | 4,122   | 6,208  | 11,188  |
| Research and development costs      | -57    | -77    | -99     | -167   | -284    |
| Selling expenses                    | -133   | -141   | -280    | -316   | -581    |
| General and administration expenses | -1,646 | -1,656 | -2,424  | -4,546 | -8,126  |
| Other operating items               | -99    | -58    | -574    | 20     | -41     |
| Operating profit (loss)             | 118    | 1,036  | 745     | 1,199  | 2,157   |
| Interest income                     | 1,075  | 1,727  | 2,229   | 3,532  | 1,732   |
| Interest expenses                   | -2,935 | -2,729 | -6,346  | -4,817 | -10,392 |
| Other financial items               | -100   | -124   | -197    | -201   | -14,894 |
| Foreign exchange gains/losses       | -585   | -1,036 | -3,567  | -672   | -11     |
| Net financial items                 | -2,545 | -2,162 | -7,881  | -2,158 | -23,565 |
| Profit (loss) before tax            | -2,427 | -1,126 | -7,136  | -959   | -21,409 |
| Tax                                 | -42    | -      | -89     | -      | -359    |
| Net profit (loss)                   | -2,469 | -1,126 | -7,225  | -959   | -21,768 |
| Net profit (loss)                   | -2,469 | -1,126 | -7,225  | -959   | -21,768 |

## Condensed Parent Company Statement of Comprehensive Income

| KEUR                       | Q2     |        | Jan-Jun |      | Jan-Dec |
|----------------------------|--------|--------|---------|------|---------|
|                            | 2020   | 2019   | 2020    | 2019 | 2019    |
| Net profit (loss)          | -2,469 | -1,126 | -7,225  | -959 | -21,768 |
| Total comprehensive income | -2,469 | -1,126 | -7,225  | -959 | -21,768 |

## Condensed Parent Company Statement of Financial Position

| KEUR                                             | 30 Jun 2020 | 30 Jun 2019 | 31 Dec 2019 |
|--------------------------------------------------|-------------|-------------|-------------|
| Intangible fixed assets                          | 2           | 27          | 5           |
| Tangible fixed assets                            | 754         | 789         | 836         |
| Financial fixed assets                           | 101,824     | 106,782     | 101,757     |
| Total non-current assets                         | 102,581     | 107,598     | 102,599     |
| Inventories                                      | -           | -           | -           |
| Current receivables                              | 110,156     | 130,293     | 112,827     |
| Cash and bank                                    | 11,499      | 201         | 769         |
| Total current assets                             | 121,656     | 130,494     | 113,595     |
| Total assets                                     | 224,236     | 238,091     | 216,194     |
| Equity                                           | 60,586      | 88,623      | 67,811      |
| Long term borrowings                             | 126,553     | 120,827     | 123,267     |
| Provisions for pensions and similar obligations  | 668         | 518         | 585         |
| Deferred tax liability                           | -           | -           | -           |
| Other non interest bearing liabilities, external | 556         | 582         | 618         |
| Total non-current liabilities                    | 127,777     | 121,926     | 124,469     |
| Accounts payable, trade                          | 1,154       | 158         | 506         |
| Short term borrowings                            | 20,113      | 15,867      | 11,045      |
| Other provisions                                 | -           | -           | -           |
| Other current liabilities                        | 14,607      | 11,517      | 12,362      |
| Total current liabilities                        | 35,873      | 27,542      | 23,914      |
| Total Liabilities                                | 163,650     | 149,468     | 148,383     |
| Total Liabilities and Equity                     | 224,236     | 238,091     | 216,194     |

## ALTERNATIVE PERFORMANCE MEASURES

Quant uses certain alternative performance measures (APMs) not defined in the rules for financial reporting adopted by Quant. APMs, i.e. performance measures not based on financial statements standards, provide meaningful supplemental information by excluding items that may not be indicative of the operating result or cash flows of Quant. Alternative performance measures enhance comparability from period to period and are frequently used by analysts, investors and other parties. These APMs, as defined, cannot be fully compared with other companies' APMs and should not be considered as a substitute for measures of performance in accordance with IFRS.

| Alternative Performance Measure                                 | Definition                                                                                                                                                                                                                                                                                                                                                                                                                                | Reason for use                                                                                                                                              |
|-----------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|
| EBITDA                                                          | Earnings before interest, tax, depreciation and amortization, and before write-down of intangible and tangible assets.                                                                                                                                                                                                                                                                                                                    | Shows the operational profitability that the business primarily can affect                                                                                  |
| Adjusted EBITDA                                                 | EBITDA excluding items affecting comparability (non-recurring items) and the effect of IFRS 16 Leases                                                                                                                                                                                                                                                                                                                                     | Related to the underlying performance and cash generation ability of the business                                                                           |
| Adjusted EBITDA Margin                                          | Adjusted EBITDA as a percentage of Net Sales                                                                                                                                                                                                                                                                                                                                                                                              | Enables comparability of underlying profitability for different size segments                                                                               |
| Adjusted EBITDA IFRS 16                                         | EBITDA excluding items affecting comparability (non-recurring items), but including the effect of IFRS 16 Leases, with expenses related to leases in Depreciation and Interest cost                                                                                                                                                                                                                                                       | Related to the underlying performance and cash generation ability of the business, aligned with updated IFRS standards                                      |
| Net debt                                                        | Interest-bearing liabilities, excluding lease liabilities, less cash and cash equivalents                                                                                                                                                                                                                                                                                                                                                 | Indicates how much debt the group has net of cash and is an important measure for bond holders                                                              |
| Net debt IFRS 16                                                | Interest-bearing liabilities, including lease liabilities, less cash and cash equivalents                                                                                                                                                                                                                                                                                                                                                 | Indicates how much debt the group has net of cash, with lease liabilities recorded as debt in accordance with IFRS 16, aligned with adjusted EBITDA IFRS 16 |
| Net debt/adjusted EBITDA / Net Debt / Adjusted EBITDA IFRS 16   | Net debt in relation to adjusted EBITDA / Net debt IFRS 16 in relation to adjusted EBITDA IFRS 16                                                                                                                                                                                                                                                                                                                                         | Shows the ability to service debt, an important measure for bond holders, both without and with application of IFRS 16                                      |
| Growth excluding structural and other non-recurring adjustments | Growth excluding structural changes and other non-recurring adjustments shows the change in net sales, excluding changes related to acquisitions, divestments, and other non-recurring adjustments, such as accounting related changes                                                                                                                                                                                                    | Shows the actual growth, including currency effects, of the business                                                                                        |
| Organic growth                                                  | Organic growth refers to growth in net sales excluding (i) growth related to acquisitions and divestments and other non-recurring adjustments and (ii) growth related to fluctuations in currency exchange rates                                                                                                                                                                                                                          | Shows the actual growth of the business, excluding currency effects                                                                                         |
| Local currency/constant currencies                              | Excludes the impact of changes in exchange rates when translating net sales and profits of entities with reporting currencies other than Euro, to the group currency Euro                                                                                                                                                                                                                                                                 | Shows growth excluding currency effects                                                                                                                     |
| Contract Portfolio                                              | The annualized net sales of current customer contracts, adjusted for (i) signed new contracts, included at date of contract signing, irrespective of start date; (ii) terminated contracts, excluded at date of formal notification, irrespective of end date; (iii) changes formally agreed with the customers of existing contracts, included at date of agreement. This includes changes due to renewals of contracts or other reasons | Shows current recurring annual net sales adjusted for short- and medium-term changes                                                                        |
| Items affecting comparability/non-recurring items               | Items affecting comparability are of a one-off, non-recurring, non-operational, extraordinary, unusual or exceptional nature (including restructuring expenditures).                                                                                                                                                                                                                                                                      | Shows the value of items which affect the comparability of Quant's result and profitability between periods                                                 |

## RECONCILIATION OF ALTERNATIVE PERFORMANCE MEASURES

| KEUR                                     | Q2      |         | Jan-Jun |         | LTM      | Jan-Dec |
|------------------------------------------|---------|---------|---------|---------|----------|---------|
|                                          | 2020    | 2019    | 2020    | 2019    | Jun 2020 | 2019    |
| <i>Continuing operations</i>             |         |         |         |         |          |         |
| Operating profit (loss)                  | -957    | -767    | -2,671  | -2,160  | -1,386   | -875    |
| Depreciation & amortization              | 3,435   | 3,983   | 6,963   | 8,050   | 14,551   | 15,638  |
| Non recurring items                      | 377     | 866     | 619     | 2,559   | 1,579    | 3,519   |
| Reversal of Write-down intangible assets | -       | -       | -       | -       | -        | -       |
| Reversal of Write-down tangible assets   | -       | -       | -       | -       | 63       | 63      |
| Adjusted EBITDA IFRS 16                  | 2,856   | 4,082   | 4,911   | 8,448   | 14,807   | 18,344  |
| Effect from IFRS 16                      | -920    | -1,107  | -1,870  | -2,229  | -3,962   | -4,321  |
| Adjusted EBITDA                          | 1,936   | 2,975   | 3,041   | 6,219   | 10,844   | 14,023  |
| Net sales                                | 41,168  | 49,126  | 84,720  | 98,403  | 182,920  | 196,604 |
| Adjusted EBITDA margin                   | 4.7 %   | 6.1 %   | 3.6 %   | 6.3 %   | 5.9 %    | 7.1 %   |
|                                          |         |         |         |         | -        |         |
|                                          |         |         |         |         | -        |         |
| <i>Discontinued operations</i>           |         |         |         |         |          |         |
| Operating profit (loss)                  | -318    | -15,440 | -971    | -15,372 | -3,113   | -17,515 |
| Depreciation & amortization              | 20      | 73      | 53      | 151     | 153      | 252     |
| Non recurring items                      | 150     | 909     | 160     | 344     | 1,472    | 1,655   |
| Reversal of Write-down intangible assets | -       | 13,739  | -       | 13,739  | -97      | 13,642  |
| Reversal of Write-down tangible assets   | -       | 130     | 0       | 130     | -15      | 115     |
| Adjusted EBITDA IFRS 16                  | -148    | -589    | -758    | -1,009  | -1,600   | -1,851  |
| Effect from IFRS 16                      | -22     | -63     | -53     | -132    | -133     | -212    |
| Adjusted EBITDA                          | -169    | -653    | -811    | -1,141  | -1,733   | -2,063  |
| Net sales                                | 208     | 2,801   | 546     | 6,161   | 2,433    | 8,049   |
| Adjusted EBITDA margin                   | -81.4 % | -23.3 % | -149 %  | -18.5 % | -71.2 %  | -25.6 % |
|                                          |         |         |         |         | -        |         |
|                                          |         |         |         |         | -        |         |
| <i>Group total</i>                       |         |         |         |         |          |         |
| Operating profit (loss)                  | -1,275  | -16,207 | -3,641  | -17,532 | -4,499   | -18,390 |
| Depreciation & amortization              | 3,456   | 4,056   | 7,015   | 8,201   | 14,704   | 15,889  |
| Non recurring items                      | 527     | 1,775   | 780     | 2,902   | 3,051    | 5,174   |
| Reversal of Write-down intangible assets | -       | 13,739  | -       | 13,739  | -97      | 13,642  |
| Reversal of Write-down tangible assets   | -       | 130     | 0       | 130     | 48       | 177     |
| Adjusted EBITDA IFRS 16                  | 2,708   | 3,493   | 4,153   | 7,439   | 13,207   | 16,493  |
| Effect from IFRS 16                      | -941    | -1,171  | -1,924  | -2,361  | -4,096   | -4,533  |
| Adjusted EBITDA                          | 1,767   | 2,322   | 2,230   | 5,078   | 9,112    | 11,960  |
| Net sales                                | 41,376  | 51,927  | 85,265  | 104,564 | 185,353  | 204,653 |
| Adjusted EBITDA margin                   | 4.3 %   | 4.5 %   | 2.6 %   | 4.9 %   | 4.9 %    | 5.8 %   |



| KEUR                                             | 30 Jun  |         | LTM      | Jan-Dec |
|--------------------------------------------------|---------|---------|----------|---------|
|                                                  | 2020    | 2019    | Jun 2020 | 2019    |
| Net Debt                                         |         |         |          |         |
| Cash and bank                                    | 26,628  | 12,804  | 26,628   | 13,190  |
| Financial assets                                 | 26,628  | 12,804  | 26,628   | 13,190  |
| Long term borrowings                             | 126,553 | 120,827 | 126,553  | 123,267 |
| Short term borrowings                            | 20,113  | 15,867  | 20,113   | 11,045  |
| Adjusted financial liabilities                   | 146,666 | 136,694 | 146,666  | 134,311 |
| Net Debt                                         | 120,037 | 123,891 | 120,037  | 121,121 |
| Lease liabilities                                | 5,865   | 9,308   | 5,865    | 7,125   |
| Net Debt IFRS 16                                 | 125,902 | 133,199 | 125,902  | 128,246 |
| Net Debt                                         | -       | -       | 120,037  | 121,121 |
| Adjusted EBITDA Continued operations             | -       | -       | 10,844   | 14,023  |
| Net Debt / Adjusted EBITDA, times                | -       | -       | 11.1     | 8.6     |
| Net Debt IFRS 16                                 | -       | -       | 125,902  | 128,246 |
| Adjusted EBITDA IFRS 16 Continued operations     | -       | -       | 14,807   | 18,344  |
| Net Debt IFRS 16/ Adjusted EBITDA IFRS 16, times |         |         | 8.5      | 7       |

| KEUR                                                          | Q2     | Jan-Jun |
|---------------------------------------------------------------|--------|---------|
|                                                               | 2020   | 2020    |
| Changes in net sales                                          |        |         |
| Net sales                                                     | 41,168 | 84,720  |
| Net sales in comparative period of previous year              | 49,126 | 98,403  |
| Net sales, change                                             | -7,958 | -13,684 |
| Minus: Structural changes and other non-recurring adjustments | -895   | -895    |
| Plus: Changes in exchange rates                               | 2,397  | 4,101   |
| Organic Growth                                                | -6,455 | -10,478 |
| Structural changes and other Non-recurring adjustments, %     | 1.8%   | 0.9%    |
| Organic Growth, %                                             | -13.1% | -10.6%  |
| Net sales                                                     | 41,168 | 84,720  |
| Plus: Changes in exchange rates                               | 2,397  | 4,101   |
| Net sales in constant currency                                | 43,565 | 88,820  |
| Adjusted EBITDA                                               | 1,936  | 3,041   |
| Plus: Changes in exchange rates                               | 206    | 353     |
| Adjusted EBITDA in constant currency                          | 2,143  | 3,394   |

## NOTES

### Accounting principles

This interim report has been prepared under International Financial Reporting Standards (IFRS), in accordance with IAS 34 Interim Financial Reporting. The accounting policies and methods of calculation used in the preparation of the latest annual report have been applied, with the exception of new and amended standards and interpretations effective on 1 January 2020.

The interim report for the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which is in compliance with RFR 2 Accounting for Legal Entities, issued by the Swedish Financial Reporting Board.

New or revised IFRS standard that came into force in 2020 did not have any material impact on the Group's financial reporting.

### Transactions with related parties

There have been no transactions between Quant and related parties that have significantly affected the Company's position and results during the period.

### Employees

The number of FTEs for the quarter was 2,352 compared to 2,452 during the first quarter of 2020. The number of employees at 30 June 2020 was 2,309 compared to 2,419 at 31 March 2020.

### Risks and uncertainties

The significant risks and uncertainties to which the Quant Group is exposed include global economic and market risks, operational risks, technology risks, and disputes and litigation risks. Through its operations, Quant is exposed to a number of different financial

risks: market risk (primarily currency risk and interest rate risk), financing risk, credit risk and liquidity risk. Financial risks arise when refinancing and credit risks as well as changes in interest rates and exchange rates affect the group's earnings, cash flow and value.

A full description of the risks to which the Group is exposed can be found in Quant's Annual report 2019. No significant changes in risks have arisen since then apart from the developing Covid-19 situation.

#### Covid-19 risks

The global Covid-19 pandemic continues, resulting in continued global economic uncertainty. However, the risk impact on the Quant Group remains unchanged and is the same as described in Quant's Annual report 2019.

### Fair value of financial instruments

Financial instruments measured at fair value in the balance sheet relate to currency swaps. These are measured using valuation techniques that only use observable market inputs at level two according to the framework for fair value measurement.

For borrowing, there is no material difference between the carrying amount and fair value, as the Group's borrowings are at variable interest rates. Nor does the Group have any other off-balance sheet financial assets or liabilities.

### Events after the reporting period

No significant events have occurred after the reporting period.

Quant is a global leader in industrial maintenance.

For over 30 years, we have been realizing the full potential of maintenance for our customers.

From embedding superior safety practices and building a true maintenance culture, to optimizing maintenance cost and improving plant performance, our people make the difference.

We are passionate about maintenance and proud of ensuring we achieve our customers' goals in the most professional way.